



# Marketwatch Report

## Q4-2015

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Data shown only for ZIP codes with activity during the quarter.  
ZIP codes without activity were excluded.

## Counties

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- All Counties Overview
- Jefferson County
- Kenosha County
- La Crosse County
- Manitowoc County
- Milwaukee County
- Ozaukee County
- Racine County
- Sheboygan County
- Walworth County
- Washington County
- Waukesha County

# Marketwatch Report

Q4-2015



## All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
Jefferson	\$166,500	↑ + 3.1%	91.6%	↑ + 0.7%	137	↑ + 6.2%	212	↑ + 26.9%
Kenosha	\$140,000	↓ - 1.6%	92.7%	↑ + 1.8%	74	↓ - 22.3%	468	↑ + 5.4%
La Crosse	\$162,000	↑ + 6.2%	95.0%	↓ - 0.4%	53	↓ - 22.2%	277	↑ + 6.1%
Manitowoc	\$88,250	↓ - 16.7%	89.7%	↑ + 0.6%	96	↓ - 16.8%	198	↑ + 11.2%
Milwaukee	\$131,250	↑ + 2.6%	91.9%	↑ + 0.6%	77	↓ - 6.6%	1,934	↑ + 7.3%
Ozaukee	\$241,000	↓ - 1.6%	92.8%	↑ + 0.5%	98	↓ - 1.3%	226	↓ - 11.4%
Racine	\$131,500	↓ - 5.0%	91.7%	↑ + 0.9%	88	↓ - 10.7%	567	↑ + 10.1%
Sheboygan	\$142,000	↑ + 11.4%	93.3%	↑ + 2.5%	73	↓ - 24.4%	247	↓ - 13.0%
Walworth	\$170,000	↑ + 9.0%	90.5%	↑ + 1.4%	125	↓ - 16.6%	399	↑ + 18.4%
Washington	\$215,000	↑ + 13.2%	94.7%	↑ + 1.2%	79	↓ - 11.6%	421	↑ + 15.0%
Waukesha	\$253,000	↑ + 6.8%	94.9%	↑ + 0.9%	70	↓ - 11.5%	1,208	↑ + 3.2%

# Marketwatch Report

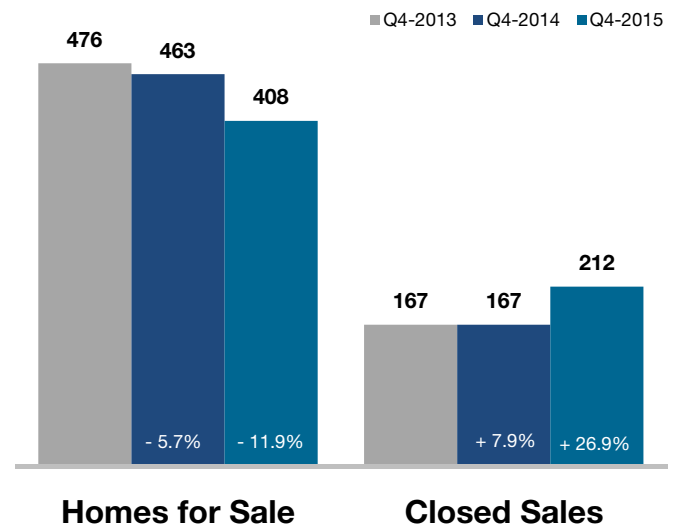
## Q4-2015



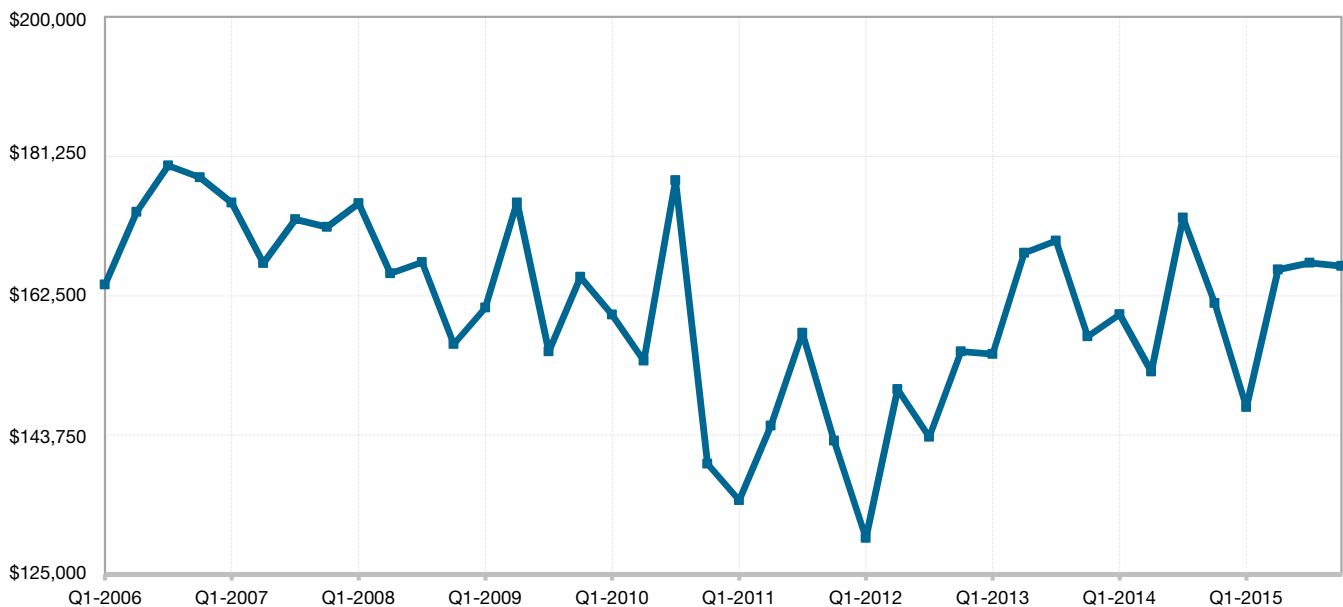
# Jefferson County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$166,500	+ 3.1%
Average Sales Price	\$184,818	+ 1.7%
Pct. of Orig. Price Rec'd.	91.6%	+ 0.7%
Homes for Sale	408	- 11.9%
Closed Sales	212	+ 26.9%
Months Supply	5.4	- 25.1%
Days on Market	137	+ 6.2%

## Market Activity



## Historical Median Sales Price for Jefferson County



# Marketwatch Report

Q4-2015



## Jefferson ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
53036	\$241,650	↓ - 3.3%	94.4%	↑ + 3.4%	80	↓ - 38.0%	10	↓ - 9.1%
53038	\$228,000	↑ + 1.1%	96.6%	↓ - 3.1%	122	↑ + 3.1%	11	↑ + 37.5%
53066	\$285,000	↑ + 5.9%	94.0%	↑ + 1.2%	93	↑ + 3.0%	103	↓ - 13.4%
53094	\$124,000	↓ - 7.5%	90.8%	↓ - 0.1%	119	↑ + 16.5%	54	↑ + 17.4%
53118	\$344,750	↑ + 28.2%	92.7%	↑ + 1.5%	82	↓ - 4.8%	16	↑ + 33.3%
53137	\$193,000	↑ + 31.3%	91.6%	↑ + 1.3%	71	↓ - 22.5%	2	↓ - 33.3%
53156	\$161,000	↑ + 24.8%	93.6%	↑ + 18.9%	108	↓ - 61.8%	10	↑ + 150.0%
53178	\$187,250	↓ - 16.6%	81.1%	↓ - 14.0%	169	↑ + 79.3%	4	↑ + 100.0%
53190	\$160,000	↑ + 8.5%	90.7%	↑ + 2.3%	196	↑ + 40.7%	19	↓ - 40.6%
53523	\$199,000	↓ - 36.8%	90.4%	↓ - 2.5%	177	↑ + 83.9%	8	↓ - 11.1%
53538	\$137,500	↓ - 7.7%	91.3%	↑ + 1.7%	184	↑ + 14.1%	31	↓ - 16.2%
53549	\$154,000	↑ + 24.7%	92.9%	↑ + 2.4%	162	↑ + 51.5%	26	↑ + 18.2%
53551	\$198,500	↑ + 5.9%	92.9%	↑ + 3.9%	144	↓ - 27.8%	20	↑ + 25.0%
53594	\$160,000	↑ + 77.8%	83.0%	↓ - 11.0%	309	↑ + 486.7%	5	↑ + 66.7%

# Marketwatch Report

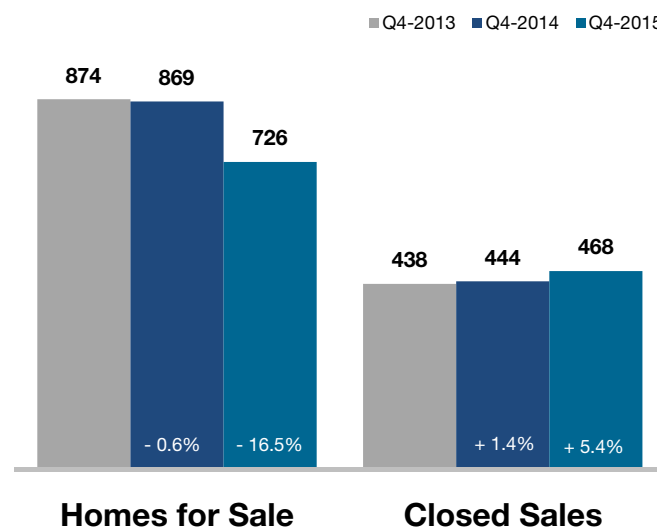
## Q4-2015



# Kenosha County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$140,000	- 1.6%
Average Sales Price	\$177,427	+ 3.5%
Pct. of Orig. Price Rec'd.	92.7%	+ 1.8%
Homes for Sale	726	- 16.5%
Closed Sales	468	+ 5.4%
Months Supply	4.0	- 24.8%
Days on Market	74	- 22.3%

## Market Activity



## Historical Median Sales Price for Kenosha County



# Marketwatch Report

Q4-2015



## Kenosha ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
53104	\$341,750	↑ + 28.4%	94.5%	↑ + 1.8%	57	↓ - 59.1%	8	↓ - 50.0%
53105	\$178,650	↓ - 2.6%	91.5%	↑ + 1.7%	108	↓ - 13.0%	76	↓ - 16.5%
53128	\$141,325	↑ + 6.3%	88.8%	↓ - 1.1%	83	↓ - 26.2%	26	↓ - 40.9%
53140	\$107,400	↓ - 2.4%	91.3%	↑ + 2.6%	64	↓ - 28.7%	54	↑ + 1.9%
53142	\$129,950	↓ - 17.1%	94.1%	↑ + 2.5%	60	↓ - 21.1%	86	↓ - 8.5%
53143	\$98,000	↑ + 3.7%	92.8%	↑ + 3.0%	54	↓ - 27.6%	43	↓ - 25.9%
53144	\$134,700	↓ - 1.1%	94.6%	↑ + 3.0%	59	↓ - 38.7%	49	↓ - 15.5%
53158	\$200,750	↓ - 4.5%	93.6%	↑ + 0.9%	69	↓ - 24.3%	48	↑ + 9.1%
53168	\$160,500	↓ - 7.2%	94.1%	↑ + 1.0%	80	↑ + 0.9%	27	↓ - 18.2%
53170	\$165,450	↑ + 30.3%	89.0%	↓ - 2.7%	127	↑ + 65.8%	10	↑ + 42.9%
53171	\$510,000	--	93.6%	--	28	--	1	--
53179	\$135,400	↑ + 7.9%	92.6%	↑ + 3.4%	70	↓ - 36.6%	21	↑ + 31.3%
53181	\$202,000	↑ + 24.3%	91.4%	↑ + 3.3%	130	↓ - 32.2%	45	↑ + 36.4%
53403	\$93,000	↑ + 22.8%	89.6%	↑ + 1.5%	99	↓ - 13.4%	51	↓ - 3.8%

# Marketwatch Report

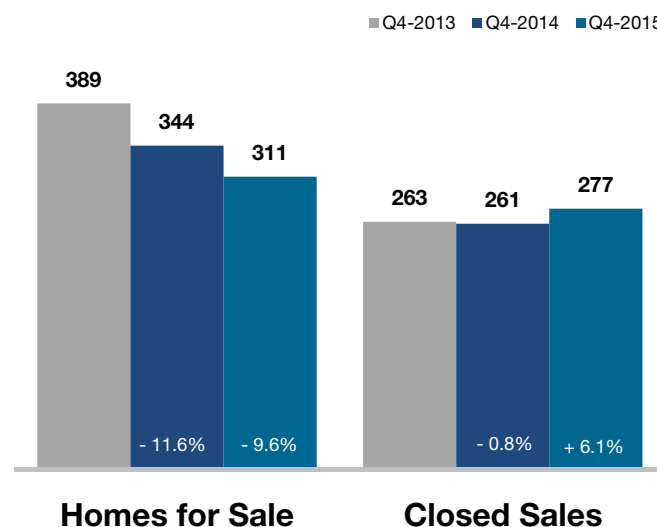
## Q4-2015



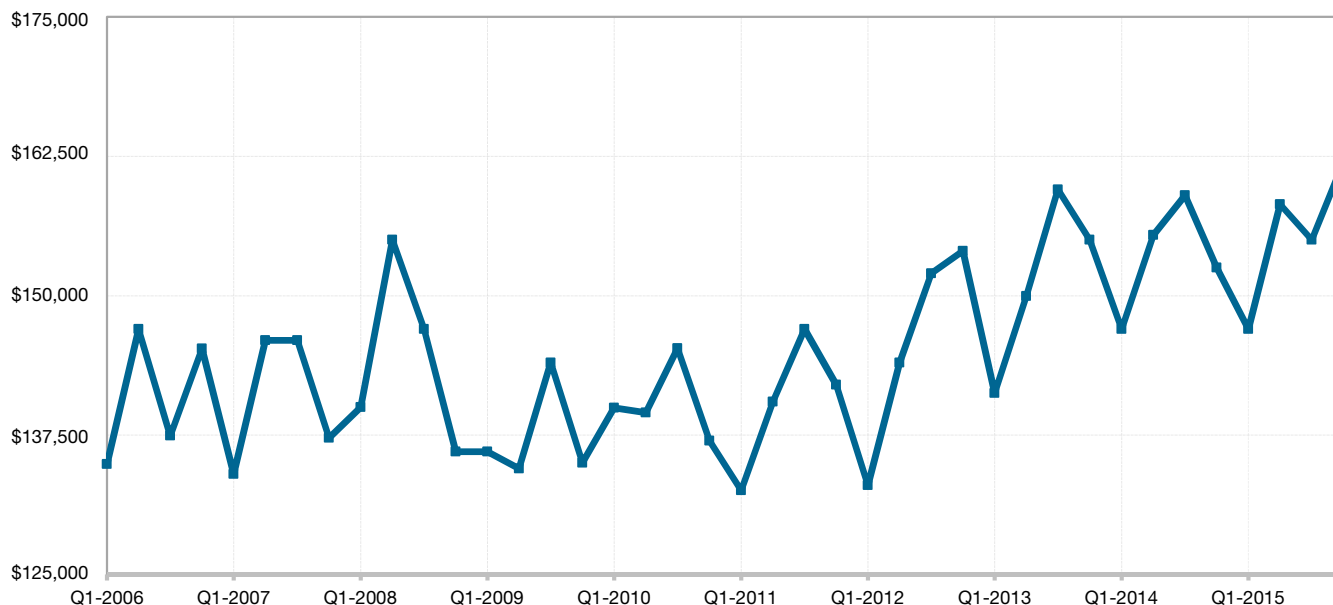
# La Crosse County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$162,000	+ 6.2%
Average Sales Price	\$182,803	+ 11.2%
Pct. of Orig. Price Rec'd.	95.0%	- 0.4%
Homes for Sale	311	- 9.6%
Closed Sales	277	+ 6.1%
Months Supply	2.8	- 15.2%
Days on Market	53	- 22.2%

## Market Activity



## Historical Median Sales Price for La Crosse County



# Marketwatch Report

Q4-2015



## La Crosse ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
54601	\$138,500	↓ - 0.7%	94.2%	↑ + 1.1%	55	↓ - 32.3%	104	↓ - 4.6%
54603	\$75,500	↓ - 30.4%	90.0%	↓ - 5.9%	55	↓ - 6.5%	25	↓ - 10.7%
54614	\$122,200	↓ - 3.0%	96.7%	↑ + 0.2%	36	↑ + 31.0%	10	↑ + 233.3%
54623	\$146,000	↓ - 44.9%	94.1%	↑ + 1.3%	8	↓ - 95.5%	2	↓ - 33.3%
54636	\$214,900	↑ + 11.3%	98.0%	↑ + 2.0%	44	↓ - 12.7%	55	↑ + 27.9%
54644	\$350,000	↑ + 379.5%	100.0%	↑ + 11.2%	9	↓ - 79.5%	1	↓ - 50.0%
54650	\$197,500	↑ + 27.5%	96.0%	↓ - 0.2%	65	↑ + 15.5%	40	↓ - 24.5%
54653	\$78,000	↓ - 50.8%	97.5%	↓ - 26.7%	98	↓ - 39.5%	1	↓ - 75.0%
54669	\$176,000	↓ - 5.8%	97.9%	↑ + 0.9%	60	↓ - 10.9%	7	↓ - 41.7%



# Marketwatch Report

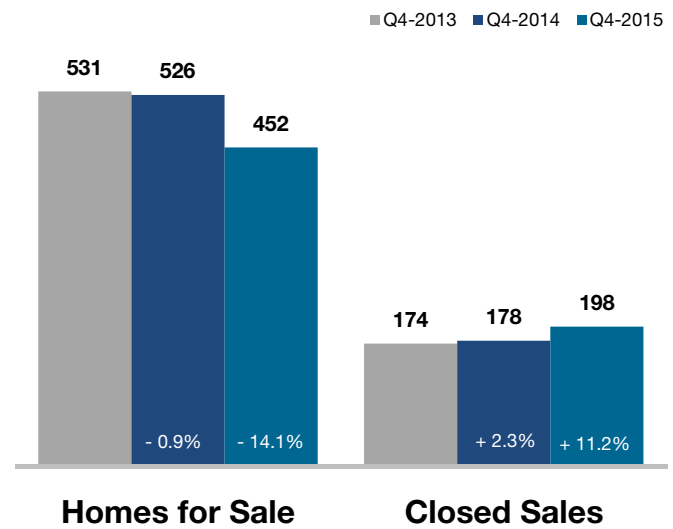
## Q4-2015



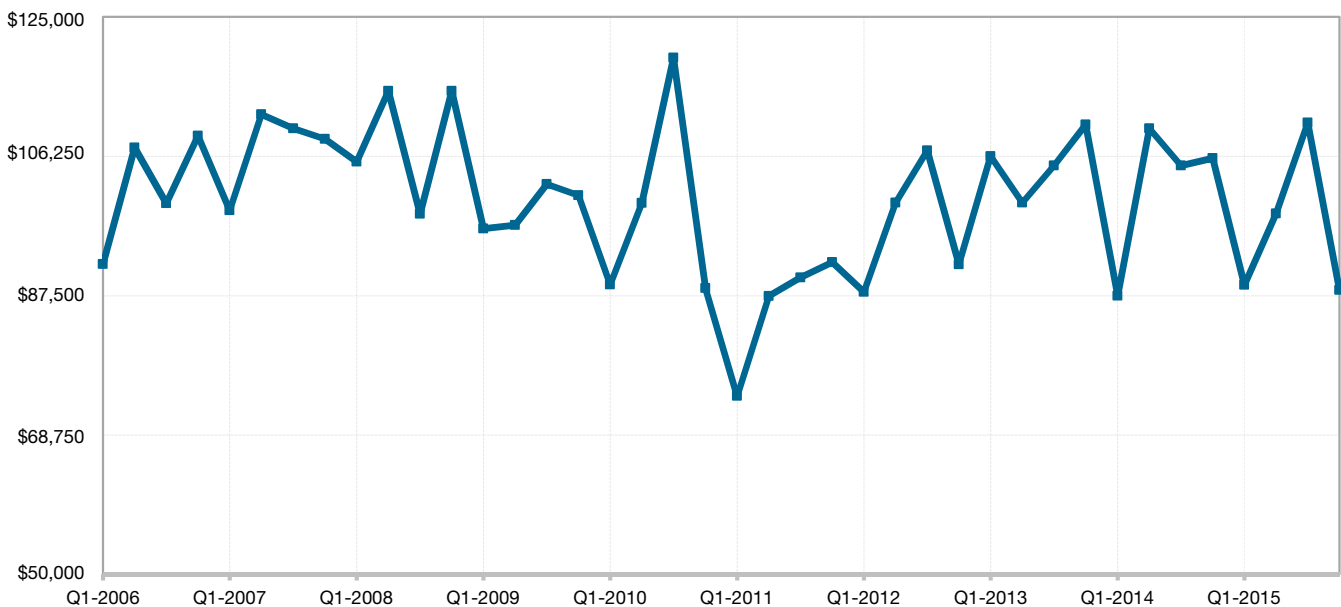
# Manitowoc County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$88,250	- 16.7%
Average Sales Price	\$110,986	- 12.5%
Pct. of Orig. Price Rec'd.	89.7%	+ 0.6%
Homes for Sale	452	- 14.1%
Closed Sales	198	+ 11.2%
Months Supply	6.9	- 20.5%
Days on Market	96	- 16.8%

## Market Activity



## Historical Median Sales Price for Manitowoc County



# Marketwatch Report

Q4-2015



## Manitowoc ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
53015	\$113,000	↓ - 13.9%	75.9%	↓ - 19.1%	201	↑ + 61.4%	6	→ 0.0%
53042	\$140,400	↑ + 16.8%	95.5%	↑ + 5.8%	62	↓ - 54.4%	16	↓ - 11.1%
53063	\$165,000	↑ + 34.1%	97.1%	↑ + 18.5%	31	↓ - 64.8%	1	↓ - 66.7%
54110	\$64,000	--	100.0%	--	1	--	1	--
54214	\$138,500	--	92.4%	--	491	--	1	--
54220	\$79,000	↓ - 15.5%	89.7%	↓ - 0.1%	91	↓ - 15.1%	95	↑ + 4.4%
54228	\$118,000	↑ + 28.3%	81.0%	↓ - 11.9%	190	↑ + 304.3%	6	↑ + 50.0%
54230	\$215,000	↑ + 100.9%	95.6%	↑ + 23.7%	17	↓ - 91.3%	1	↓ - 80.0%
54241	\$77,030	↓ - 6.9%	90.4%	↑ + 3.3%	125	↑ + 7.7%	27	↓ - 30.8%
54245	\$185,000	↓ - 31.5%	87.7%	↓ - 3.2%	65	↓ - 47.1%	4	↑ + 33.3%

# Marketwatch Report

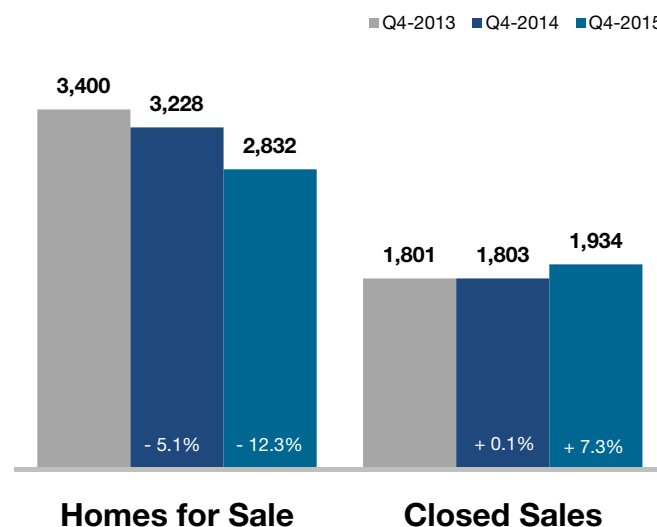
## Q4-2015



# Milwaukee County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$131,250	+ 2.6%
Average Sales Price	\$168,140	+ 5.8%
Pct. of Orig. Price Rec'd.	91.9%	+ 0.6%
Homes for Sale	2,832	- 12.3%
Closed Sales	1,934	+ 7.3%
Months Supply	3.9	- 16.0%
Days on Market	77	- 6.6%

## Market Activity



## Historical Median Sales Price for Milwaukee County



# Marketwatch Report

Q4-2015



## Milwaukee ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
53110	\$125,000	↑ + 13.7%	90.8%	↑ + 1.2%	74	↓ - 8.1%	47	↑ + 42.4%
53129	\$173,250	↓ - 8.8%	95.6%	↑ + 2.3%	49	↓ - 8.4%	28	↓ - 22.2%
53130	\$193,000	↑ + 10.3%	94.0%	↑ + 2.1%	73	↓ - 17.4%	23	↑ + 9.5%
53132	\$211,000	↑ + 1.9%	95.5%	↑ + 0.9%	59	↓ - 21.4%	101	↑ + 13.5%
53154	\$203,500	↑ + 1.8%	95.0%	↑ + 1.2%	64	↓ - 25.8%	68	↑ + 15.3%
53172	\$140,450	↑ + 18.3%	90.4%	↑ + 0.9%	72	↓ - 2.2%	46	↑ + 27.8%
53202	\$221,500	↓ - 12.8%	94.4%	↑ + 1.1%	86	↓ - 20.7%	65	↓ - 18.8%
53203	\$241,750	↓ - 35.5%	93.0%	↓ - 0.3%	103	↓ - 64.0%	6	↑ + 20.0%
53204	\$112,450	↑ + 15.9%	93.5%	↑ + 6.0%	100	↓ - 8.3%	14	↓ - 33.3%
53205	\$103,900	↑ + 34.9%	97.2%	↓ - 0.9%	168	↑ + 136.4%	5	↓ - 28.6%
53206	\$11,000	↑ + 10.0%	79.0%	↓ - 4.6%	102	↓ - 51.5%	15	↓ - 28.6%
53207	\$139,900	↓ - 1.3%	92.1%	↓ - 0.0%	62	↓ - 5.0%	89	↑ + 18.7%
53208	\$91,750	↓ - 2.2%	86.7%	↓ - 3.2%	122	↑ + 85.1%	26	↑ + 18.2%
53209	\$52,000	↑ + 11.7%	88.4%	↑ + 0.5%	87	↓ - 2.1%	70	↓ - 25.5%
53210	\$65,703	↑ + 9.5%	85.4%	↓ - 2.3%	90	↑ + 31.1%	34	↓ - 10.5%
53211	\$322,500	↑ + 15.2%	94.3%	↑ + 2.6%	68	↓ - 21.1%	62	↓ - 11.4%
53212	\$76,500	↓ - 54.1%	87.4%	↓ - 2.8%	73	↓ - 42.5%	31	↓ - 8.8%
53213	\$219,000	↓ - 3.5%	94.8%	↑ + 1.9%	54	↓ - 13.9%	73	↑ + 19.7%
53214	\$111,250	↑ + 11.4%	92.8%	↑ + 6.2%	85	↓ - 7.1%	77	↑ + 28.3%
53215	\$80,000	↑ + 6.8%	89.7%	↓ - 7.3%	75	↑ + 37.8%	55	↑ + 12.2%
53216	\$60,500	↑ + 44.0%	85.8%	↓ - 3.7%	103	↑ + 12.6%	55	↑ + 22.2%
53217	\$322,450	↑ + 3.7%	93.0%	↑ + 1.3%	81	↓ - 2.5%	103	↓ - 9.6%
53218	\$43,056	↑ + 5.0%	89.0%	↓ - 0.9%	71	↓ - 6.4%	58	↑ + 3.6%
53219	\$109,900	↑ + 1.8%	90.8%	↓ - 0.4%	84	↓ - 3.6%	106	↑ + 12.8%
53220	\$129,950	↑ + 2.0%	93.4%	↑ + 1.7%	83	↑ + 31.6%	52	↓ - 21.2%
53221	\$116,750	↑ + 6.6%	92.1%	↑ + 2.0%	86	↑ + 3.2%	80	↓ - 11.1%
53222	\$116,500	↑ + 0.6%	91.3%	↓ - 0.6%	74	↓ - 4.0%	82	↓ - 2.4%
53223	\$85,000	↑ + 4.3%	89.6%	↑ + 2.2%	74	↓ - 15.9%	67	↑ + 1.5%
53224	\$111,950	↑ + 32.9%	91.2%	↑ + 0.0%	118	↑ + 46.9%	50	↑ + 25.0%
53225	\$97,500	↑ + 12.1%	92.9%	↑ + 2.1%	76	↑ + 1.4%	35	↓ - 28.6%
53226	\$190,000	↑ + 8.0%	92.8%	↑ + 1.1%	64	↓ - 28.5%	48	↓ - 11.1%
53227	\$141,700	↑ + 0.5%	93.0%	↑ + 0.6%	66	↓ - 6.7%	54	↓ - 5.3%
53228	\$155,000	↑ + 2.6%	94.7%	↑ + 3.0%	40	↓ - 46.6%	27	↓ - 6.9%
53235	\$144,950	↑ + 21.9%	93.1%	↑ + 3.8%	97	↑ + 67.6%	28	↑ + 27.3%

# Marketwatch Report

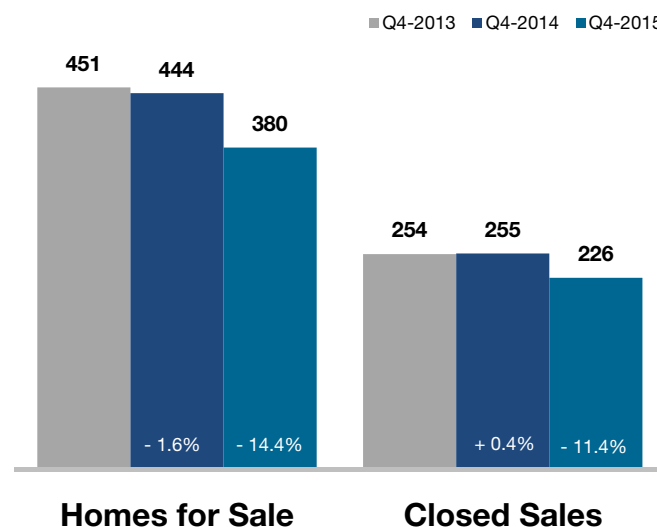
## Q4-2015



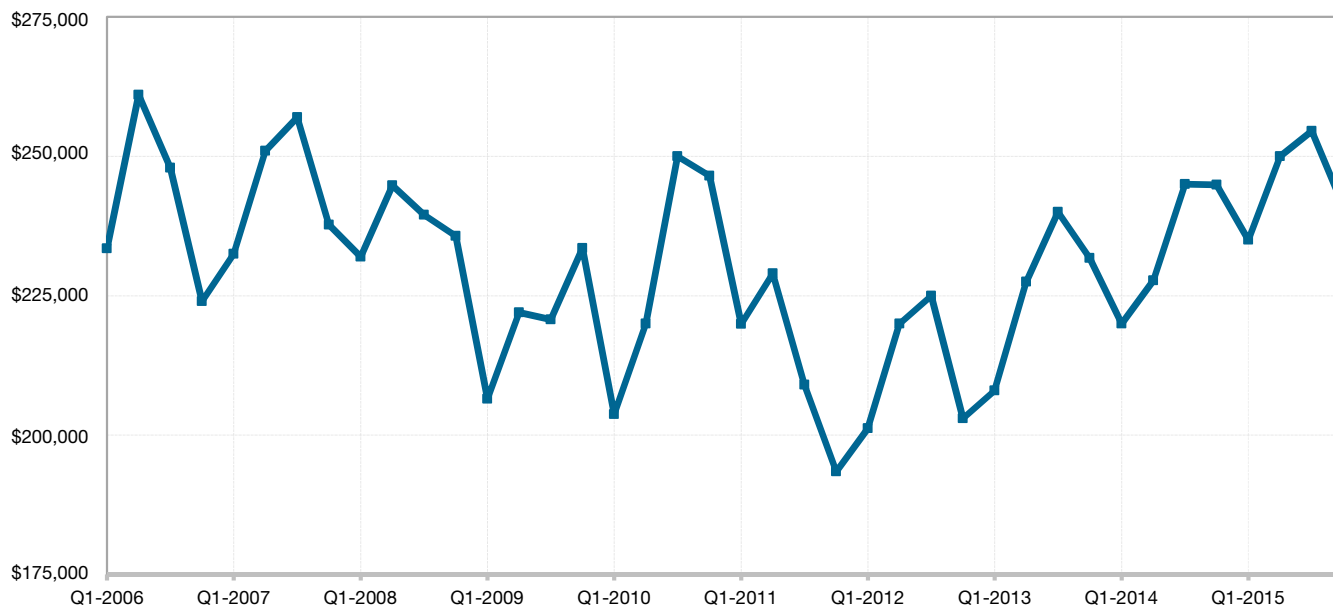
# Ozaukee County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$241,000	- 1.6%
Average Sales Price	\$298,805	- 7.3%
Pct. of Orig. Price Rec'd.	92.8%	+ 0.5%
Homes for Sale	380	- 14.4%
Closed Sales	226	- 11.4%
Months Supply	3.7	- 21.2%
Days on Market	98	- 1.3%

## Market Activity



## Historical Median Sales Price for Ozaukee County



# Marketwatch Report

Q4-2015



## Ozaukee ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
53004	\$184,000	↑ + 3.7%	91.8%	↑ + 0.9%	178	↑ + 49.0%	15	↑ + 87.5%
53012	\$248,250	↓ - 17.3%	92.2%	↓ - 1.8%	106	↑ + 33.4%	30	↓ - 57.1%
53021	\$209,950	↑ + 7.7%	98.0%	↑ + 10.0%	51	↓ - 52.5%	4	↓ - 42.9%
53024	\$206,000	↑ + 7.3%	93.3%	↑ + 0.9%	90	↓ - 29.9%	41	→ 0.0%
53074	\$175,000	↑ + 2.9%	96.4%	↑ + 4.6%	82	↓ - 5.0%	27	↓ - 12.9%
53080	\$146,000	↓ - 10.2%	88.5%	↓ - 4.5%	117	↑ + 75.5%	11	↓ - 42.1%
53092	\$299,500	↓ - 29.1%	92.0%	↑ + 0.0%	101	↓ - 14.0%	62	↑ + 6.9%
53097	\$425,000	↑ + 17.9%	90.8%	↑ + 0.2%	113	↑ + 32.1%	10	↓ - 52.4%

# Marketwatch Report

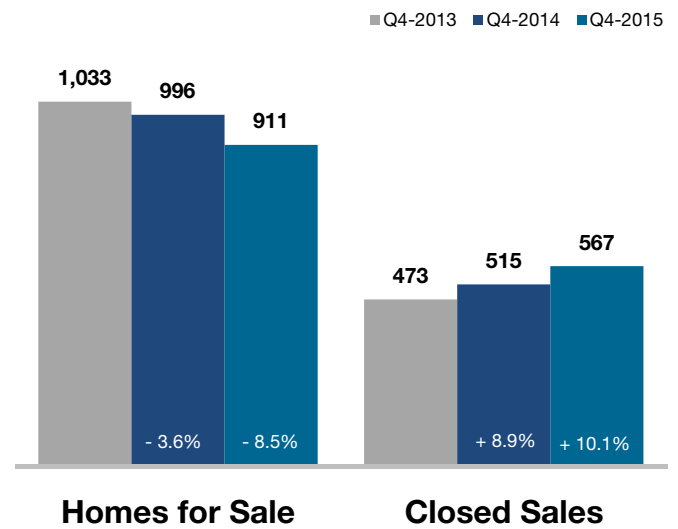
## Q4-2015



# Racine County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$131,500	- 5.0%
Average Sales Price	\$151,684	- 8.0%
Pct. of Orig. Price Rec'd.	91.7%	+ 0.9%
Homes for Sale	911	- 8.5%
Closed Sales	567	+ 10.1%
Months Supply	4.5	- 21.8%
Days on Market	88	- 10.7%

## Market Activity



## Historical Median Sales Price for Racine County



# Marketwatch Report

Q4-2015



## Racine ZIP Codes

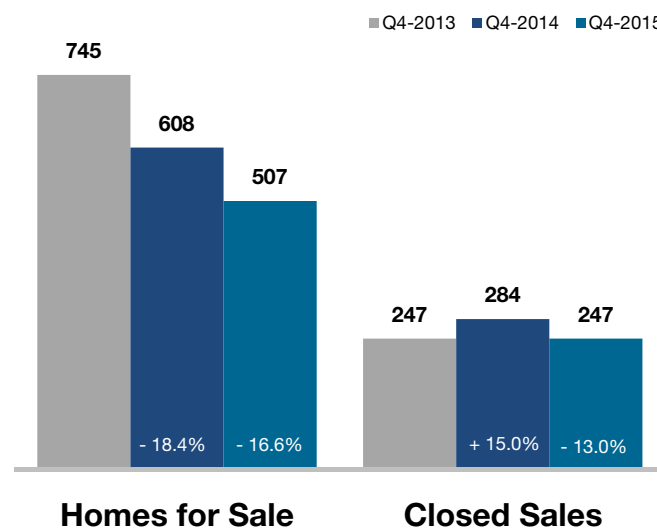
	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
53105	\$178,650	↓ - 2.6%	91.5%	↑ + 1.7%	108	↓ - 13.0%	76	↓ - 16.5%
53108	\$144,941	↓ - 35.0%	123.7%	↑ + 31.0%	54	↓ - 46.2%	2	↓ - 75.0%
53126	\$259,950	↑ + 22.5%	96.7%	↓ - 0.4%	123	↑ + 56.3%	10	↓ - 54.5%
53139	\$165,000	↑ + 4.5%	94.5%	↑ + 4.2%	125	↓ - 47.0%	4	→ 0.0%
53167	\$231,250	↓ - 21.6%	71.2%	↓ - 20.4%	120	↓ - 52.2%	1	→ 0.0%
53177	\$140,500	↑ + 9.8%	92.2%	↑ + 1.3%	81	↓ - 24.3%	20	↑ + 17.6%
53182	\$156,000	↓ - 13.3%	93.8%	↑ + 0.7%	99	↑ + 37.9%	15	↓ - 11.8%
53185	\$211,000	↓ - 11.5%	92.6%	↑ + 0.2%	80	↓ - 8.7%	54	↓ - 10.0%
53402	\$132,000	↓ - 15.9%	91.8%	↑ + 1.3%	89	↓ - 5.9%	99	↑ + 23.8%
53403	\$93,000	↑ + 22.8%	89.6%	↑ + 1.5%	99	↓ - 13.4%	51	↓ - 3.8%
53404	\$68,500	↑ + 2.2%	91.3%	↑ + 1.7%	74	↓ - 22.9%	34	↑ + 78.9%
53405	\$72,250	↓ - 3.7%	90.0%	↑ + 2.5%	80	↓ - 21.3%	78	↓ - 1.3%
53406	\$119,500	↓ - 13.7%	92.6%	↑ + 0.3%	89	↓ - 8.4%	74	↓ - 11.9%



# Sheboygan County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$142,000	+ 11.4%
Average Sales Price	\$153,410	+ 4.7%
Pct. of Orig. Price Rec'd.	93.3%	+ 2.5%
Homes for Sale	507	- 16.6%
Closed Sales	247	- 13.0%
Months Supply	5.0	- 16.9%
Days on Market	73	- 24.4%

## Market Activity



## Historical Median Sales Price for Sheboygan County



# Marketwatch Report

Q4-2015



## Sheboygan ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
53001	\$186,500	↑ + 38.3%	91.7%	↓ - 6.9%	40	↑ + 51.9%	2	↓ - 33.3%
53011	\$158,750	↓ - 6.0%	91.7%	↑ + 5.0%	116	↓ - 38.7%	6	↓ - 33.3%
53013	\$151,000	↓ - 35.5%	97.0%	↑ + 5.0%	101	↓ - 24.6%	6	↓ - 45.5%
53020	\$200,000	↑ + 3.2%	94.0%	↑ + 13.8%	68	↓ - 63.3%	8	→ 0.0%
53023	\$159,000	↓ - 14.5%	91.1%	↓ - 23.5%	76	↓ - 24.8%	3	↑ + 50.0%
53040	\$162,000	↓ - 18.8%	91.5%	↓ - 2.0%	97	↑ + 39.3%	19	↑ + 46.2%
53044	\$170,000	↓ - 7.7%	95.2%	↑ + 2.9%	34	↓ - 59.4%	5	↓ - 50.0%
53070	\$115,500	↓ - 25.0%	88.7%	↓ - 3.4%	90	↓ - 49.5%	8	↓ - 38.5%
53073	\$169,000	↓ - 1.4%	92.3%	↑ + 1.4%	131	↑ + 14.1%	16	↓ - 50.0%
53075	\$244,750	↑ + 22.4%	93.1%	↑ + 3.9%	89	↓ - 21.1%	6	↓ - 33.3%
53081	\$105,000	↑ + 18.0%	93.2%	↑ + 3.4%	69	↓ - 5.1%	83	↓ - 12.6%
53083	\$123,000	↑ + 14.2%	95.2%	↑ + 6.2%	64	↓ - 31.1%	39	↓ - 30.4%
53085	\$165,000	↑ + 20.4%	95.7%	↑ + 3.6%	50	↓ - 54.2%	20	↓ - 31.0%
53093	\$145,000	↓ - 9.3%	107.5%	↑ + 10.1%	74	↑ + 205.2%	1	↓ - 75.0%

# Marketwatch Report

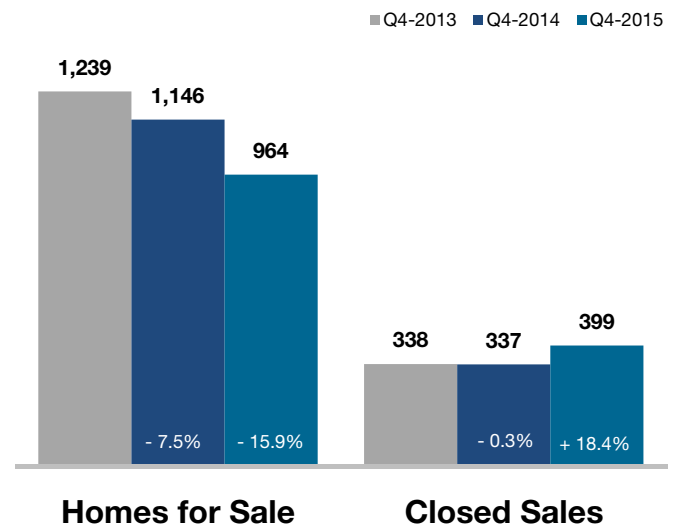
## Q4-2015



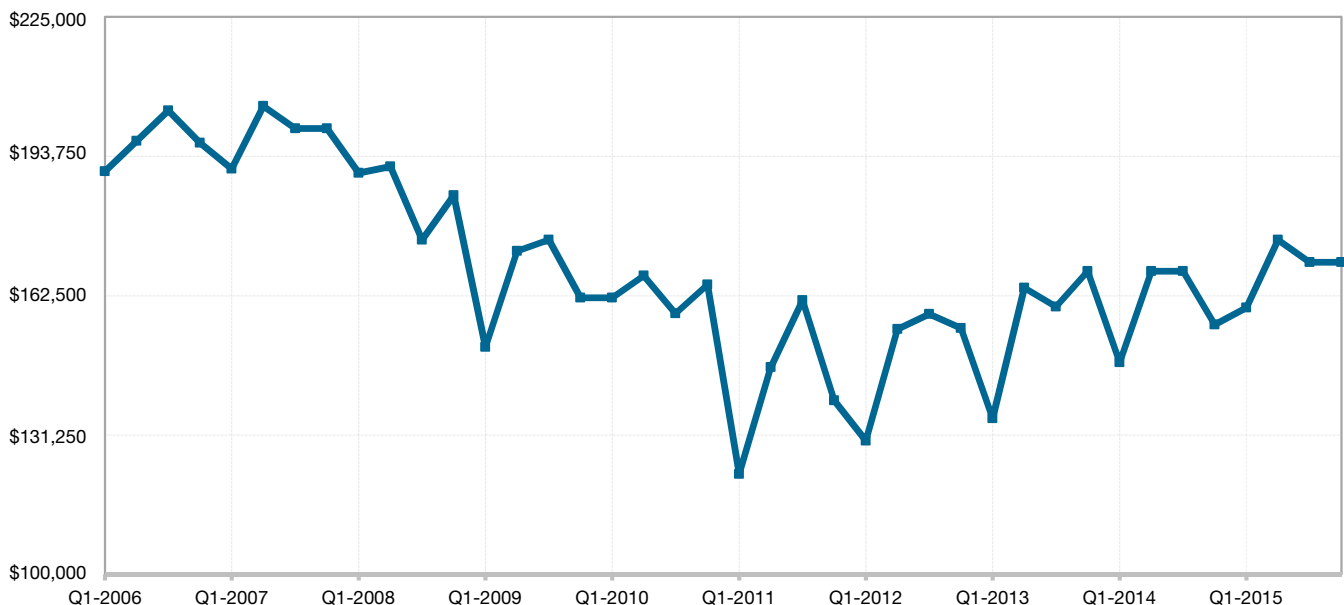
# Walworth County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$170,000	+ 9.0%
Average Sales Price	\$289,288	+ 8.0%
Pct. of Orig. Price Rec'd.	90.5%	+ 1.4%
Homes for Sale	964	- 15.9%
Closed Sales	399	+ 18.4%
Months Supply	7.0	- 26.4%
Days on Market	125	- 16.6%

## Market Activity



## Historical Median Sales Price for Walworth County



# Marketwatch Report

Q4-2015



## Walworth ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
53105	\$178,650	↓ - 2.6%	91.5%	↑ + 1.7%	108	↓ - 13.0%	76	↓ - 16.5%
53114	\$120,000	↓ - 28.9%	87.6%	↓ - 1.5%	132	↓ - 41.6%	3	↓ - 25.0%
53115	\$148,500	↑ + 5.3%	88.9%	↑ + 1.2%	110	↓ - 24.4%	47	↑ + 17.5%
53120	\$181,000	↑ + 5.2%	92.1%	↑ + 1.5%	92	↓ - 21.2%	27	↑ + 125.0%
53121	\$177,971	↑ + 15.9%	91.0%	↑ + 0.5%	147	↑ + 12.9%	62	↑ + 12.7%
53125	\$300,000	↑ + 8.7%	87.3%	↓ - 1.4%	196	↓ - 17.3%	25	↑ + 13.6%
53128	\$141,325	↑ + 6.3%	88.8%	↓ - 1.1%	83	↓ - 26.2%	26	↓ - 40.9%
53147	\$179,900	↑ + 5.8%	90.6%	↑ + 1.4%	112	↓ - 32.2%	94	↑ + 16.0%
53149	\$259,900	↑ + 7.0%	95.5%	↓ - 0.2%	91	↓ - 5.3%	45	↓ - 8.2%
53184	\$147,450	↓ - 7.8%	96.4%	↑ + 8.1%	108	↓ - 6.1%	10	↓ - 9.1%
53190	\$160,000	↑ + 8.5%	90.7%	↑ + 2.3%	196	↑ + 40.7%	19	↓ - 40.6%
53191	\$274,000	↓ - 1.7%	93.5%	↑ + 1.8%	111	↓ - 16.2%	17	↓ - 15.0%
53585	\$43,000	↓ - 68.4%	87.1%	↓ - 0.4%	169	↑ + 3.0%	4	↓ - 42.9%

# Marketwatch Report

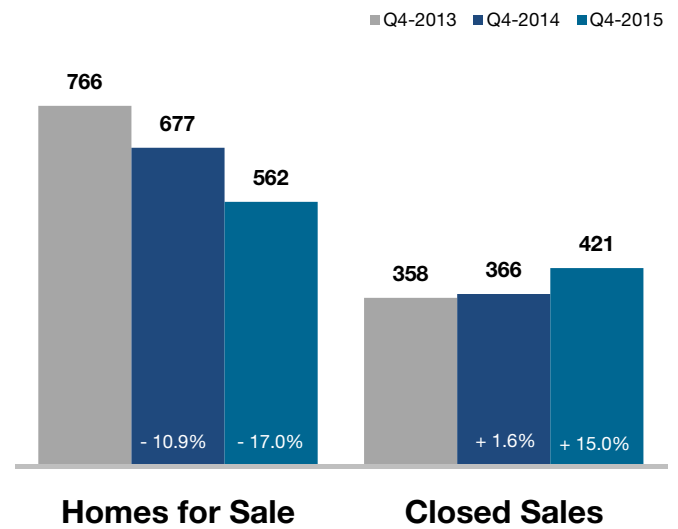
Q4-2015



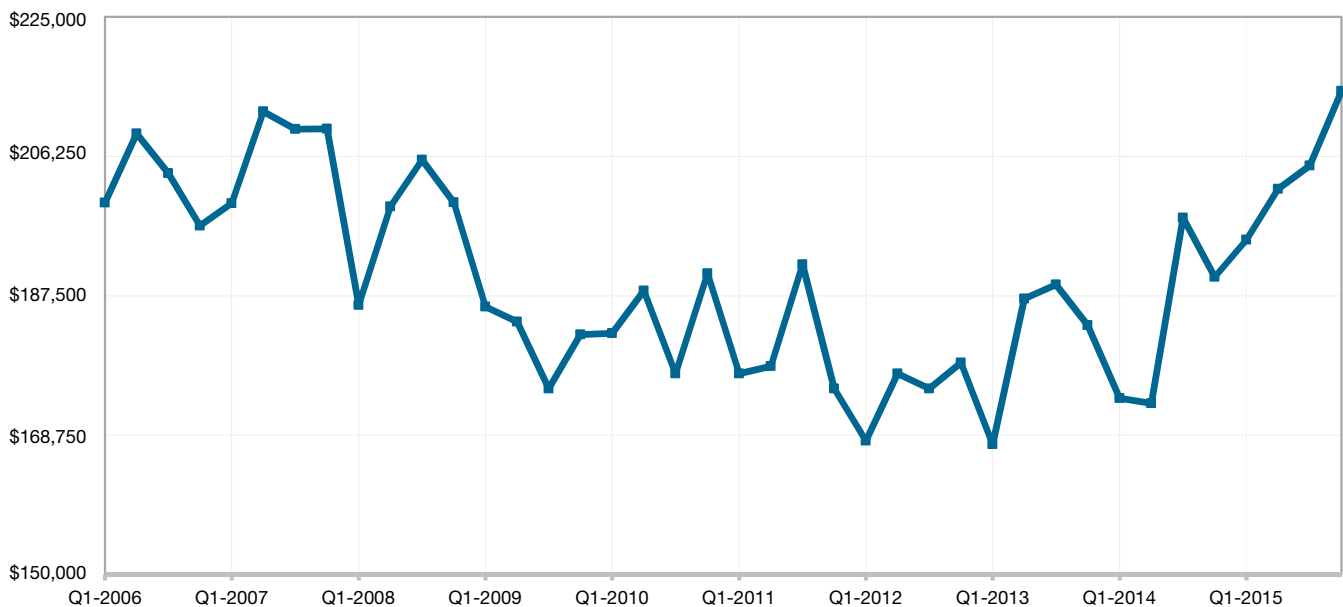
## Washington County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$215,000	+ 13.2%
Average Sales Price	\$243,797	+ 17.0%
Pct. of Orig. Price Rec'd.	94.7%	+ 1.2%
Homes for Sale	562	- 17.0%
Closed Sales	421	+ 15.0%
Months Supply	3.5	- 29.3%
Days on Market	79	- 11.6%

### Market Activity



### Historical Median Sales Price for Washington County



# Marketwatch Report

Q4-2015



## Washington ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
53002	\$232,000	↓ - 10.7%	93.0%	↓ - 0.6%	107	↓ - 30.5%	6	↑ + 20.0%
53010	\$181,000	↑ + 22.5%	90.7%	↓ - 0.6%	149	↑ + 19.8%	10	↓ - 54.5%
53012	\$248,250	↓ - 17.3%	92.2%	↓ - 1.8%	106	↑ + 33.4%	30	↓ - 57.1%
53017	\$377,500	↑ + 54.1%	94.2%	↑ + 1.2%	54	↓ - 33.7%	12	↓ - 20.0%
53022	\$249,800	↑ + 14.1%	97.1%	↑ + 4.8%	54	↓ - 39.5%	45	↓ - 6.3%
53027	\$205,500	↑ + 9.6%	94.7%	↑ + 0.1%	80	↓ - 16.7%	73	↑ + 2.8%
53033	\$355,000	↑ + 54.3%	92.0%	↑ + 0.1%	81	↓ - 20.1%	17	↑ + 30.8%
53037	\$206,500	↓ - 1.7%	96.8%	↑ + 1.3%	83	↑ + 7.6%	44	↑ + 33.3%
53040	\$162,000	↓ - 18.8%	91.5%	↓ - 2.0%	97	↑ + 39.3%	19	↑ + 46.2%
53076	\$312,500	↓ - 1.4%	95.7%	↓ - 0.4%	81	↑ + 16.3%	9	↑ + 12.5%
53086	\$237,700	↑ + 26.5%	92.5%	↓ - 3.5%	113	↑ + 0.7%	24	→ 0.0%
53090	\$174,900	↑ + 7.3%	94.4%	↑ + 0.6%	77	↑ + 2.4%	47	↓ - 24.2%
53095	\$181,000	↑ + 16.8%	94.9%	↑ + 3.5%	68	↓ - 25.9%	78	↑ + 13.0%

# Marketwatch Report

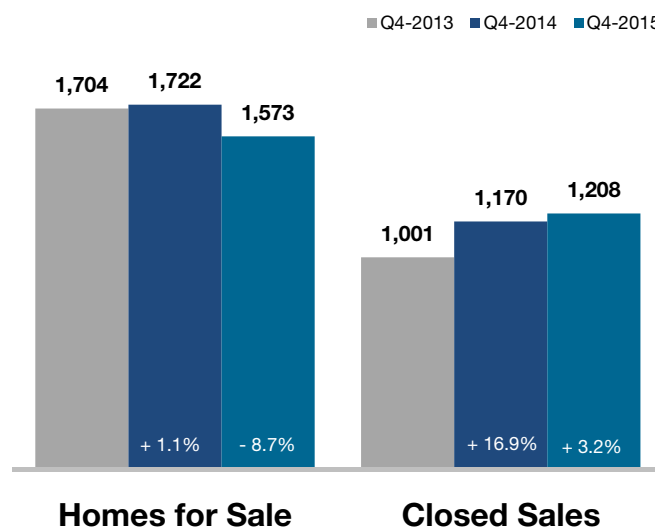
## Q4-2015



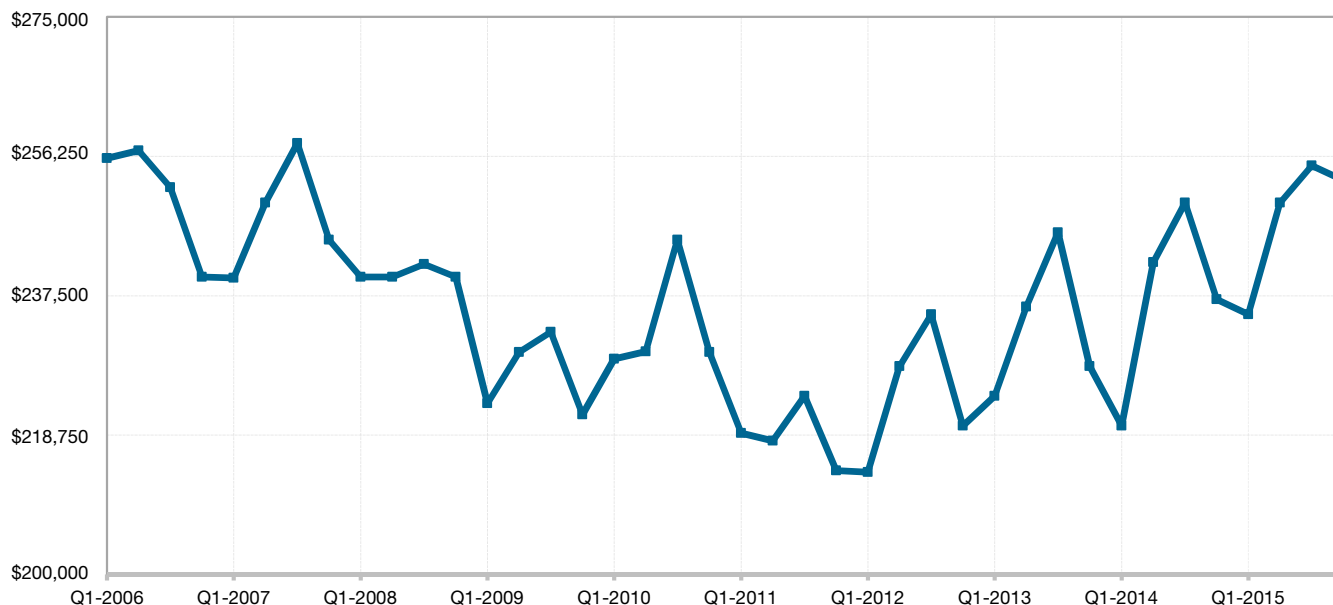
# Waukesha County

Key Metrics	Q4-2015	1-Yr Chg
Median Sales Price	\$253,000	+ 6.8%
Average Sales Price	\$292,953	+ 1.7%
Pct. of Orig. Price Rec'd.	94.9%	+ 0.9%
Homes for Sale	1,573	- 8.7%
Closed Sales	1,208	+ 3.2%
Months Supply	3.4	- 17.0%
Days on Market	70	- 11.5%

## Market Activity



## Historical Median Sales Price for Waukesha County



# Marketwatch Report

Q4-2015



## Waukesha ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg	Q4-2015	1-Yr Chg
53005	\$267,500	↑ + 2.9%	92.9%	↓ - 1.3%	70	↓ - 18.2%	38	↓ - 33.3%
53007	\$98,500	↓ - 34.4%	80.7%	↓ - 12.9%	178	↑ + 15.6%	2	↓ - 66.7%
53017	\$377,500	↑ + 54.1%	94.2%	↑ + 1.2%	54	↓ - 33.7%	12	↓ - 20.0%
53018	\$399,500	↓ - 9.2%	92.7%	↑ + 1.1%	102	↑ + 47.7%	32	↑ + 255.6%
53029	\$265,950	↓ - 19.8%	94.2%	↑ + 2.1%	78	↓ - 16.9%	56	↓ - 13.8%
53045	\$299,950	↑ + 3.5%	95.3%	↑ + 2.3%	54	↓ - 29.9%	64	↓ - 9.9%
53046	\$360,950	↑ + 76.1%	103.6%	↑ + 13.7%	128	↓ - 9.1%	5	↑ + 400.0%
53051	\$210,000	↑ + 7.7%	95.2%	↑ + 2.5%	63	↓ - 13.2%	87	↓ - 25.6%
53058	\$470,500	↑ + 39.2%	91.6%	↑ + 1.4%	60	↓ - 34.9%	10	↑ + 11.1%
53066	\$285,000	↑ + 5.9%	94.0%	↑ + 1.2%	93	↑ + 3.0%	103	↓ - 13.4%
53069	\$450,000	↑ + 24.5%	90.9%	↓ - 4.0%	132	↑ + 49.2%	3	↓ - 62.5%
53072	\$250,000	↑ + 25.0%	95.3%	↑ + 1.4%	70	↓ - 24.6%	87	↓ - 8.4%
53089	\$269,900	↓ - 0.6%	93.5%	↓ - 5.0%	77	↑ + 4.6%	31	↓ - 34.0%
53103	\$251,000	↓ - 13.4%	98.6%	↑ + 6.0%	45	↓ - 8.9%	10	↑ + 100.0%
53118	\$344,750	↑ + 28.2%	92.7%	↑ + 1.5%	82	↓ - 4.8%	16	↑ + 33.3%
53119	\$250,000	↓ - 10.7%	95.7%	↑ + 2.9%	81	↓ - 16.4%	13	↓ - 23.5%
53122	\$282,950	↑ + 21.7%	90.3%	↓ - 3.6%	101	↑ + 52.3%	20	↓ - 13.0%
53146	\$235,900	↑ + 21.0%	99.0%	↑ + 8.9%	29	↓ - 51.7%	11	↓ - 47.6%
53149	\$259,900	↑ + 7.0%	95.5%	↓ - 0.2%	91	↓ - 5.3%	45	↓ - 8.2%
53150	\$270,000	↑ + 1.7%	94.9%	↑ + 0.7%	86	↑ + 17.4%	78	↑ + 2.6%
53151	\$248,000	↑ + 9.3%	96.5%	↑ + 2.0%	45	↓ - 33.5%	73	↓ - 19.8%
53153	\$280,000	↑ + 27.3%	96.0%	↑ + 4.9%	56	↓ - 31.9%	7	↑ + 40.0%
53183	\$320,000	↑ + 23.3%	91.5%	↓ - 4.6%	152	↑ + 47.3%	11	→ 0.0%
53186	\$195,000	↑ + 12.4%	94.6%	↓ - 0.3%	64	↑ + 3.2%	77	↑ + 16.7%
53188	\$215,000	↑ + 2.4%	95.4%	↑ + 0.2%	57	↓ - 31.3%	101	↑ + 2.0%
53189	\$267,250	↑ + 1.4%	96.1%	↑ + 0.9%	62	↓ - 16.2%	66	↑ + 1.5%