



Marketwatch Report

Q4-2016

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Data shown only for ZIP codes with activity during the quarter.
ZIP codes without activity were excluded.

Counties

- All Counties Overview
- Jefferson County
- Kenosha County
- La Crosse County
- Manitowoc County
- Milwaukee County
- Ozaukee County
- Racine County
- Sheboygan County
- Walworth County
- Washington County
- Waukesha County

Marketwatch Report

Q4-2016



All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
Jefferson	\$170,000	↑ + 0.9%	94.1%	↑ + 2.7%	95	↓ - 30.7%	217	↑ + 1.4%
Kenosha	\$155,000	↑ + 10.7%	95.0%	↑ + 2.5%	59	↓ - 20.1%	502	↑ + 6.6%
La Crosse	\$163,400	↑ + 1.2%	96.2%	↑ + 1.2%	41	↓ - 22.3%	299	↑ + 7.2%
Manitowoc	\$110,500	↑ + 24.9%	91.9%	↑ + 2.4%	93	↓ - 2.5%	226	↑ + 13.6%
Milwaukee	\$140,250	↑ + 7.1%	93.5%	↑ + 1.8%	63	↓ - 17.8%	2,044	↑ + 4.8%
Ozaukee	\$255,000	↑ + 4.1%	94.9%	↑ + 2.3%	81	↓ - 17.0%	297	↑ + 29.7%
Racine	\$153,000	↑ + 15.9%	93.4%	↑ + 1.8%	76	↓ - 13.8%	619	↑ + 8.8%
Sheboygan	\$128,000	↓ - 9.9%	93.8%	↑ + 0.5%	74	↑ + 1.3%	313	↑ + 25.7%
Walworth	\$185,125	↑ + 8.9%	92.7%	↑ + 2.4%	114	↓ - 8.6%	402	↑ + 0.8%
Washington	\$212,750	↓ - 1.0%	96.3%	↑ + 1.8%	63	↓ - 21.0%	436	↑ + 2.6%
Waukesha	\$259,400	↑ + 2.3%	95.7%	↑ + 0.9%	68	↓ - 3.3%	1,305	↑ + 7.5%

Marketwatch Report

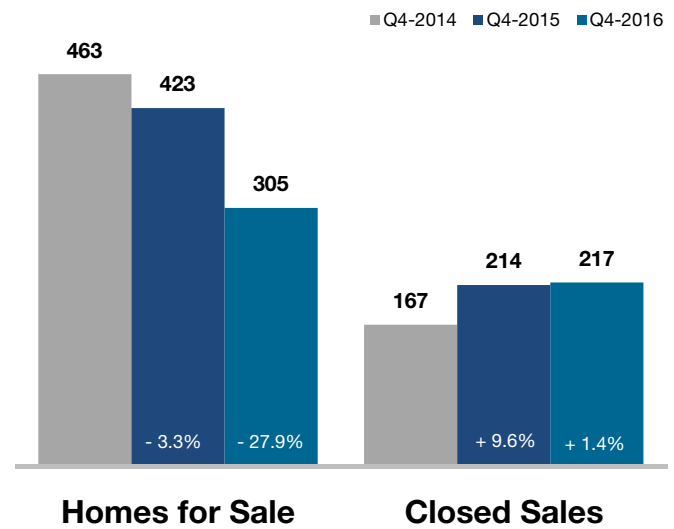
Q4-2016



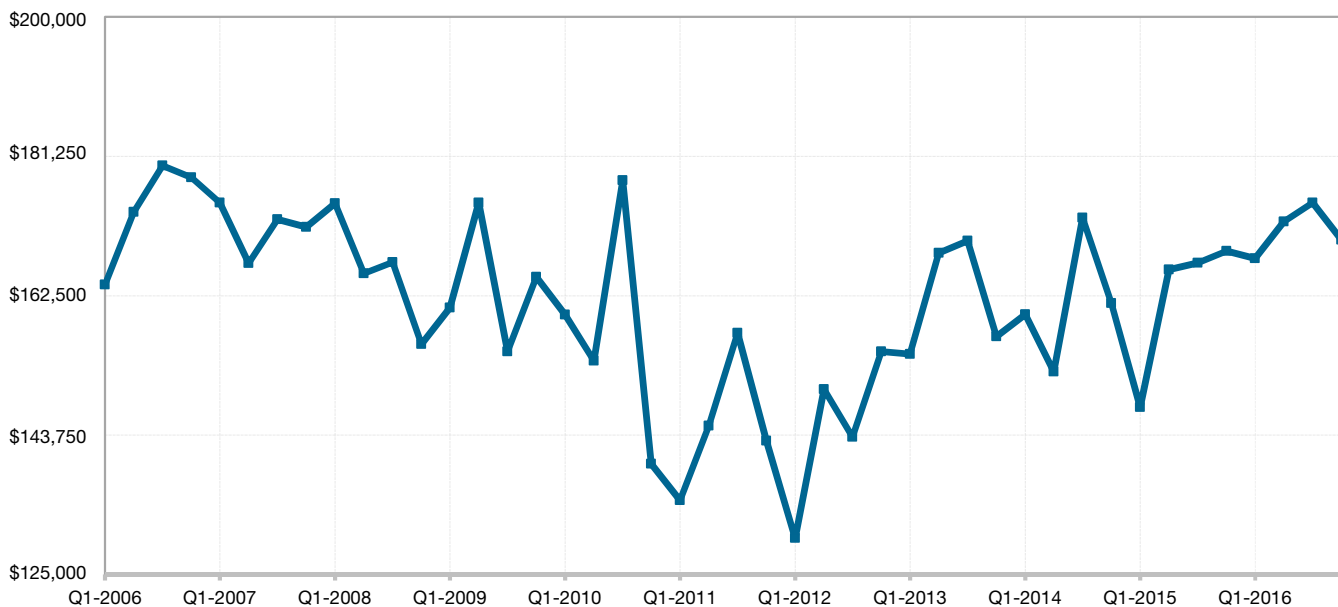
Jefferson County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$170,000	+ 0.9%
Average Sales Price	\$204,283	+ 10.4%
Pct. of Orig. Price Rec'd.	94.1%	+ 2.7%
Homes for Sale	305	- 27.9%
Closed Sales	217	+ 1.4%
Months Supply	3.8	- 32.6%
Days on Market	95	- 30.7%

Market Activity



Historical Median Sales Price for Jefferson County



Marketwatch Report

Q4-2016



Jefferson ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
53036	\$264,900	↑ + 9.6%	96.4%	↑ + 2.2%	63	↓ - 21.9%	9	↓ - 10.0%
53038	\$222,500	↓ - 2.4%	96.5%	↓ - 0.1%	112	↓ - 8.2%	17	↑ + 54.5%
53066	\$299,000	↑ + 4.9%	94.8%	↑ + 1.3%	110	↑ + 18.5%	115	↑ + 10.6%
53094	\$191,450	↑ + 53.5%	94.5%	↑ + 3.7%	83	↓ - 30.3%	46	↓ - 17.9%
53137	\$282,500	↑ + 46.4%	91.5%	↓ - 0.1%	146	↑ + 106.4%	2	→ 0.0%
53156	\$188,000	↑ + 16.8%	96.3%	↑ + 2.8%	50	↓ - 53.7%	9	↓ - 10.0%
53178	\$230,100	↑ + 22.9%	95.4%	↑ + 17.7%	45	↓ - 73.1%	4	→ 0.0%
53190	\$154,950	↓ - 3.2%	90.4%	↓ - 0.4%	124	↓ - 36.8%	22	↑ + 15.8%
53523	\$208,900	↑ + 5.0%	95.9%	↑ + 6.1%	73	↓ - 58.8%	6	↓ - 25.0%
53538	\$152,950	↑ + 11.2%	95.4%	↑ + 4.5%	90	↓ - 50.9%	38	↑ + 22.6%
53549	\$157,500	↑ + 2.3%	93.2%	↑ + 0.4%	111	↓ - 31.6%	22	↓ - 15.4%
53551	\$224,750	↑ + 13.2%	92.4%	↓ - 0.6%	117	↓ - 18.5%	24	↑ + 20.0%
53594	\$144,900	↓ - 9.4%	87.6%	↑ + 5.5%	119	↓ - 61.3%	7	↑ + 40.0%

Marketwatch Report

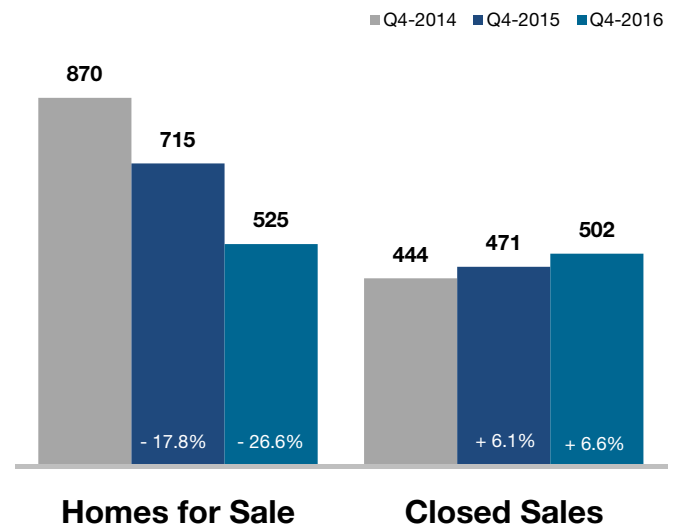
Q4-2016



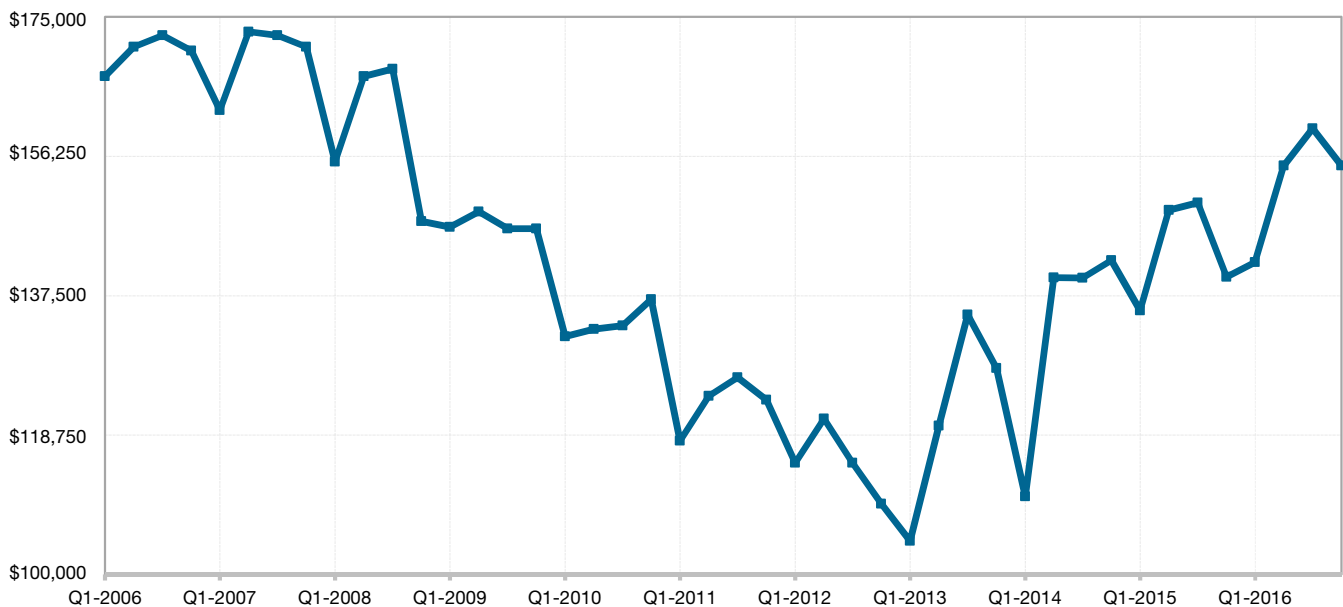
Kenosha County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$155,000	+ 10.7%
Average Sales Price	\$183,553	+ 3.7%
Pct. of Orig. Price Rec'd.	95.0%	+ 2.5%
Homes for Sale	525	- 26.6%
Closed Sales	502	+ 6.6%
Months Supply	2.8	- 27.8%
Days on Market	59	- 20.1%

Market Activity



Historical Median Sales Price for Kenosha County



Marketwatch Report

Q4-2016



Kenosha ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
53104	\$230,000	↓ - 32.7%	93.0%	↓ - 1.5%	55	↓ - 2.9%	13	↑ + 62.5%
53105	\$178,500	↓ - 0.5%	95.5%	↑ + 4.0%	80	↓ - 26.2%	95	↑ + 25.0%
53128	\$144,500	↑ + 2.2%	95.0%	↑ + 7.0%	83	↑ + 0.3%	26	→ 0.0%
53140	\$118,000	↑ + 9.9%	94.9%	↑ + 3.9%	52	↓ - 19.8%	62	↑ + 14.8%
53142	\$173,625	↑ + 33.6%	95.9%	↑ + 2.0%	44	↓ - 26.8%	110	↑ + 27.9%
53143	\$120,975	↑ + 23.4%	93.6%	↑ + 0.9%	56	↑ + 5.2%	66	↑ + 53.5%
53144	\$144,500	↑ + 10.7%	96.3%	↑ + 2.5%	78	↑ + 31.2%	48	↓ - 5.9%
53158	\$262,000	↑ + 31.7%	95.6%	↑ + 2.0%	60	↓ - 11.7%	43	↓ - 12.2%
53168	\$163,000	↑ + 1.6%	97.5%	↑ + 3.7%	65	↓ - 18.2%	26	↓ - 3.7%
53170	\$210,000	↑ + 26.9%	96.2%	↑ + 8.0%	71	↓ - 44.0%	7	↓ - 30.0%
53179	\$161,450	↑ + 19.2%	89.3%	↓ - 3.5%	72	↑ + 2.8%	26	↑ + 23.8%
53181	\$185,000	↓ - 7.5%	95.2%	↑ + 4.4%	67	↓ - 49.6%	31	↓ - 29.5%
53182	\$207,400	↑ + 32.9%	91.9%	↓ - 2.0%	105	↑ + 6.0%	12	↓ - 20.0%
53192	\$320,000	--	92.0%	--	43	--	1	--
53403	\$102,000	↑ + 8.5%	90.3%	↑ + 0.9%	74	↓ - 24.2%	65	↑ + 25.0%

Marketwatch Report

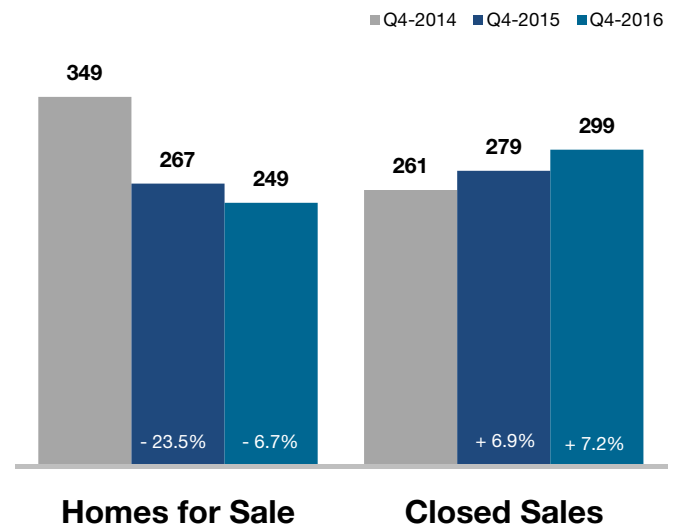
Q4-2016



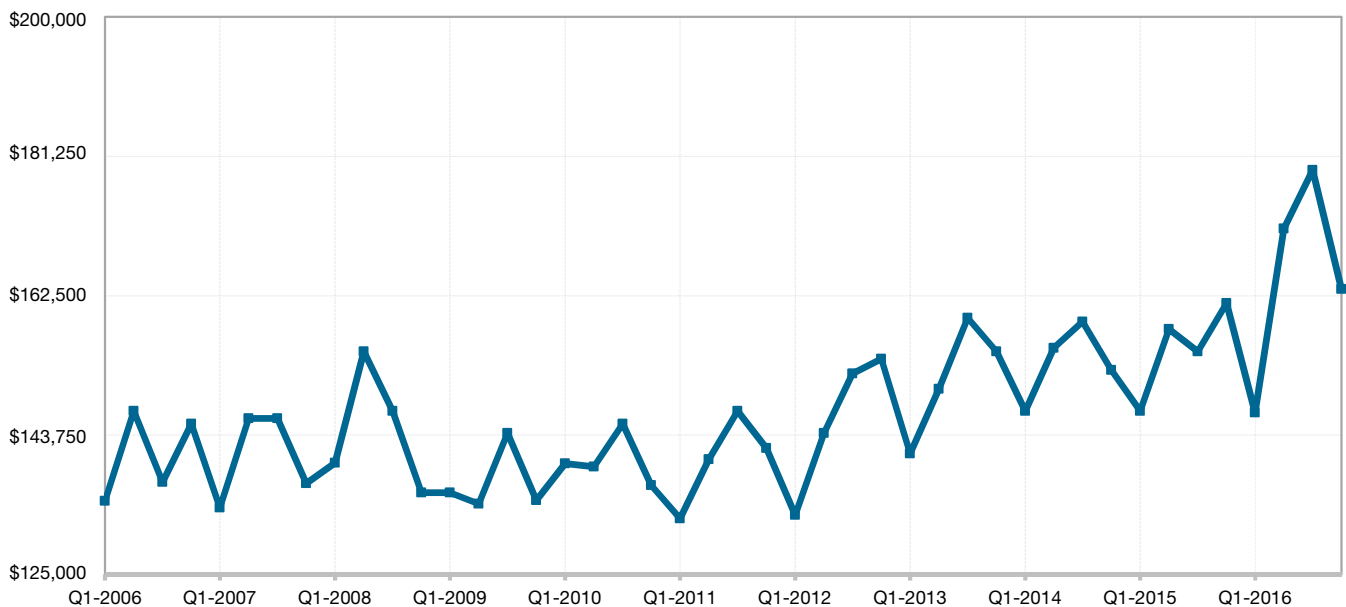
La Crosse County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$163,400	+ 1.2%
Average Sales Price	\$180,786	- 1.0%
Pct. of Orig. Price Rec'd.	96.2%	+ 1.2%
Homes for Sale	249	- 6.7%
Closed Sales	299	+ 7.2%
Months Supply	2.2	- 2.3%
Days on Market	41	- 22.3%

Market Activity



Historical Median Sales Price for La Crosse County



Marketwatch Report

Q4-2016



La Crosse ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
54601	\$140,000	↑ + 1.1%	95.6%	↑ + 1.5%	44	↓ - 21.0%	109	↑ + 4.8%
54603	\$115,000	↑ + 52.3%	96.3%	↑ + 7.0%	48	↓ - 12.0%	32	↑ + 28.0%
54614	\$118,250	↓ - 3.2%	98.3%	↑ + 1.6%	26	↓ - 27.4%	4	↓ - 60.0%
54636	\$219,500	↑ + 2.4%	98.1%	↑ + 0.2%	30	↓ - 32.6%	43	↓ - 23.2%
54644	\$595,000	↑ + 70.0%	104.4%	↑ + 4.4%	208	↑ + 2211.1%	1	→ 0.0%
54650	\$203,000	↑ + 2.8%	97.3%	↑ + 1.4%	37	↓ - 42.2%	55	↑ + 37.5%
54653	\$173,850	↑ + 122.9%	95.8%	↓ - 1.7%	91	↓ - 7.7%	2	↑ + 100.0%
54669	\$184,250	↑ + 4.7%	95.6%	↓ - 2.3%	30	↓ - 50.4%	20	↑ + 185.7%

Marketwatch Report

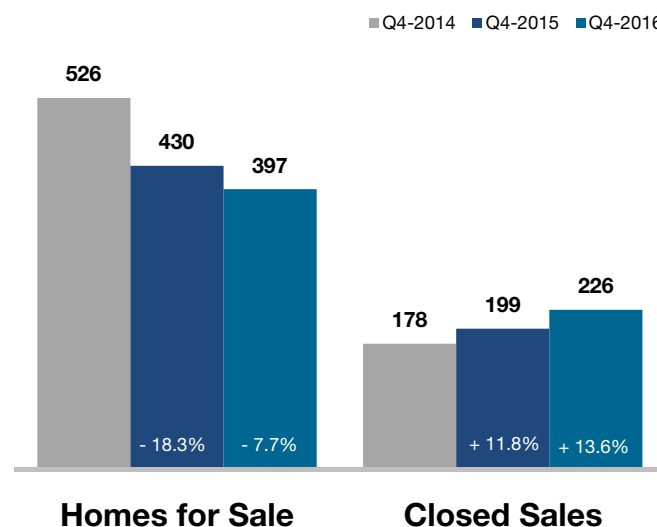
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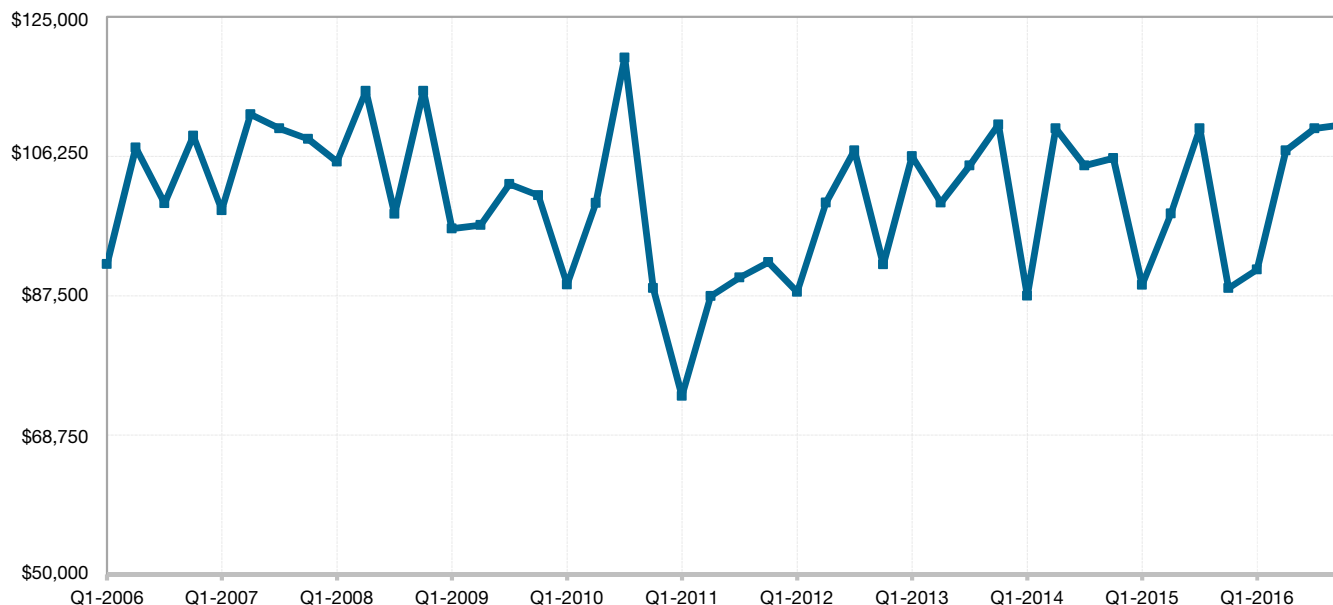
Manitowoc County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$110,500	+ 24.9%
Average Sales Price	\$134,990	+ 21.0%
Pct. of Orig. Price Rec'd.	91.9%	+ 2.4%
Homes for Sale	397	- 7.7%
Closed Sales	226	+ 13.6%
Months Supply	5.9	- 3.7%
Days on Market	93	- 2.5%

Market Activity



Historical Median Sales Price for Manitowoc County



Marketwatch Report

Q4-2016



Manitowoc ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
53015	\$154,000	↑ + 36.3%	92.7%	↑ + 22.2%	146	↓ - 27.1%	5	↓ - 16.7%
53042	\$150,000	↑ + 6.8%	94.8%	↓ - 0.8%	76	↑ + 23.2%	19	↑ + 18.8%
53063	\$136,950	↓ - 17.0%	95.7%	↓ - 1.4%	32	↑ + 3.2%	2	↑ + 100.0%
54215	\$130,000	--	96.4%	--	77	--	1	--
54220	\$104,225	↑ + 31.2%	91.6%	↑ + 2.1%	98	↑ + 8.6%	98	↑ + 2.1%
54228	\$123,500	↑ + 4.7%	91.6%	↑ + 13.0%	59	↓ - 69.1%	8	↑ + 33.3%
54230	\$177,450	↓ - 17.5%	95.4%	↓ - 0.2%	97	↑ + 467.6%	6	↑ + 500.0%
54241	\$86,500	↑ + 12.3%	91.6%	↑ + 1.3%	81	↓ - 35.3%	35	↑ + 29.6%
54245	\$139,900	↓ - 24.4%	84.9%	↓ - 3.2%	120	↑ + 85.6%	5	↑ + 25.0%
54247	\$158,500	--	95.4%	--	142	--	6	--

Marketwatch Report

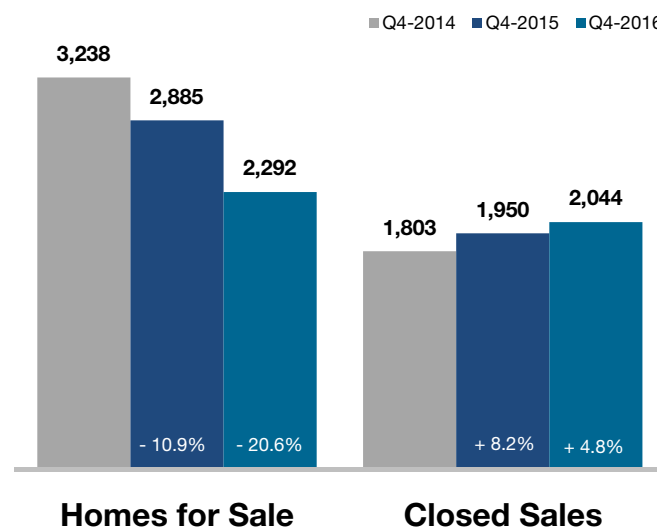
Q4-2016



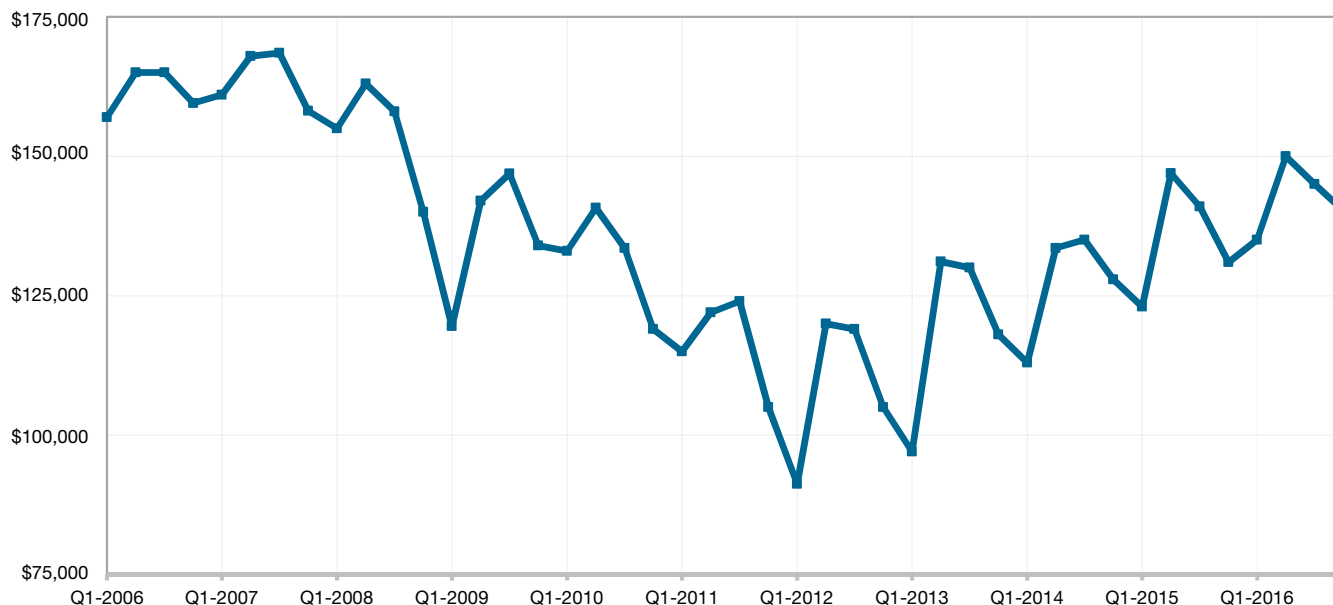
Milwaukee County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$140,250	+ 7.1%
Average Sales Price	\$175,068	+ 3.5%
Pct. of Orig. Price Rec'd.	93.5%	+ 1.8%
Homes for Sale	2,292	- 20.6%
Closed Sales	2,044	+ 4.8%
Months Supply	2.9	- 25.7%
Days on Market	63	- 17.8%

Market Activity



Historical Median Sales Price for Milwaukee County



Marketwatch Report

Q4-2016



Milwaukee ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
53110	\$125,700	↑ + 0.6%	90.7%	↓ - 0.1%	60	↓ - 19.4%	38	↓ - 19.1%
53129	\$204,850	↑ + 18.2%	96.1%	↑ + 0.5%	47	↓ - 3.5%	26	↓ - 7.1%
53130	\$211,500	↑ + 9.6%	94.9%	↑ + 1.0%	74	↑ + 0.5%	18	↓ - 21.7%
53132	\$225,100	↑ + 6.7%	95.9%	↑ + 0.4%	52	↓ - 12.9%	91	↓ - 9.9%
53154	\$250,000	↑ + 22.9%	96.5%	↑ + 1.6%	50	↓ - 22.2%	73	↑ + 7.4%
53172	\$130,000	↓ - 5.4%	95.2%	↑ + 5.5%	56	↓ - 24.8%	55	↑ + 10.0%
53202	\$239,500	↑ + 8.1%	95.4%	↑ + 1.0%	51	↓ - 41.1%	62	↓ - 4.6%
53203	\$288,000	↑ + 19.1%	93.3%	↑ + 0.4%	80	↓ - 23.1%	4	↓ - 33.3%
53204	\$167,000	↑ + 48.5%	92.6%	↓ - 1.0%	90	↓ - 10.1%	21	↑ + 50.0%
53205	\$79,475	↑ + 0.7%	87.6%	↓ - 2.6%	81	↓ - 43.3%	6	→ 0.0%
53206	\$9,000	↓ - 14.3%	78.8%	↑ + 0.2%	153	↑ + 53.3%	16	→ 0.0%
53207	\$146,250	↑ + 4.5%	94.1%	↑ + 2.2%	55	↓ - 11.5%	108	↑ + 21.3%
53208	\$140,000	↑ + 52.6%	91.4%	↑ + 5.4%	59	↓ - 52.0%	23	↓ - 11.5%
53209	\$48,250	↓ - 7.2%	87.5%	↓ - 1.0%	61	↓ - 29.8%	93	↑ + 32.9%
53210	\$56,950	↓ - 13.3%	89.6%	↑ + 4.9%	101	↑ + 12.2%	33	↓ - 2.9%
53211	\$297,500	↓ - 10.5%	94.4%	↑ + 0.1%	73	↑ + 7.0%	65	↑ + 3.2%
53212	\$170,000	↑ + 122.2%	92.9%	↑ + 6.3%	74	↑ + 1.3%	39	↑ + 25.8%
53213	\$209,000	↓ - 4.8%	95.4%	↑ + 0.6%	54	↑ + 0.4%	54	↓ - 27.0%
53214	\$113,000	↑ + 3.2%	94.0%	↑ + 1.4%	53	↓ - 38.2%	72	↓ - 7.7%
53215	\$93,500	↑ + 16.9%	98.0%	↑ + 9.3%	63	↓ - 15.4%	57	↑ + 3.6%
53216	\$58,200	↓ - 3.0%	90.3%	↑ + 5.3%	61	↓ - 44.2%	41	↓ - 26.8%
53217	\$310,000	↓ - 3.9%	94.6%	↑ + 1.8%	73	↓ - 9.3%	118	↑ + 14.6%
53218	\$54,500	↑ + 26.6%	88.1%	↓ - 0.4%	74	↑ + 3.7%	72	↑ + 20.0%
53219	\$119,900	↑ + 9.5%	93.5%	↑ + 3.1%	60	↓ - 28.7%	95	↓ - 11.2%
53220	\$139,900	↑ + 7.6%	95.3%	↑ + 2.0%	58	↓ - 30.3%	63	↑ + 18.9%
53221	\$127,500	↑ + 9.2%	94.9%	↑ + 3.0%	44	↓ - 48.8%	97	↑ + 21.3%
53222	\$123,000	↑ + 4.2%	93.5%	↑ + 2.3%	65	↓ - 11.6%	114	↑ + 37.3%
53223	\$107,500	↑ + 28.7%	90.9%	↑ + 1.4%	74	↓ - 2.4%	62	↓ - 8.8%
53224	\$117,000	↑ + 4.5%	91.2%	↑ + 0.0%	87	↓ - 26.3%	41	↓ - 18.0%
53225	\$99,650	↑ + 2.2%	92.0%	↓ - 1.0%	66	↓ - 12.9%	50	↑ + 42.9%
53226	\$205,000	↑ + 9.3%	96.1%	↑ + 3.7%	49	↓ - 23.0%	53	↑ + 10.4%
53227	\$152,000	↑ + 7.3%	95.5%	↑ + 2.6%	50	↓ - 24.0%	55	↑ + 1.9%
53228	\$152,000	↓ - 1.9%	96.1%	↑ + 1.5%	48	↑ + 20.4%	20	↓ - 25.9%
53233	\$5,250	--	75.0%	--	5	--	1	--
53235	\$150,000	↑ + 3.5%	95.2%	↑ + 2.3%	85	↓ - 12.9%	23	↓ - 17.9%

Marketwatch Report

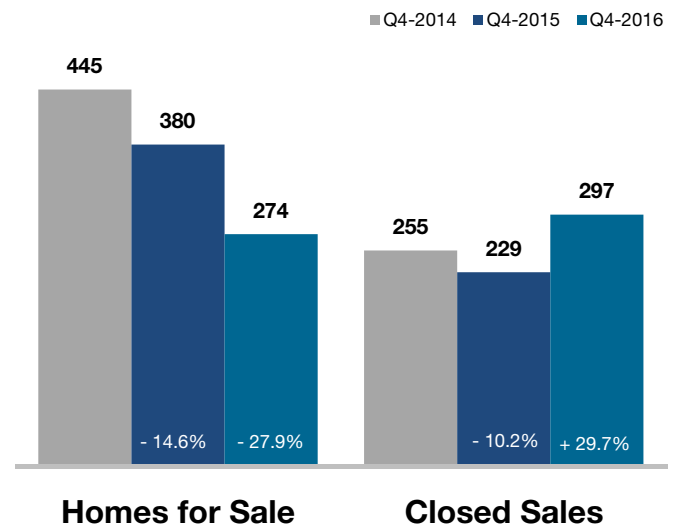
Q4-2016



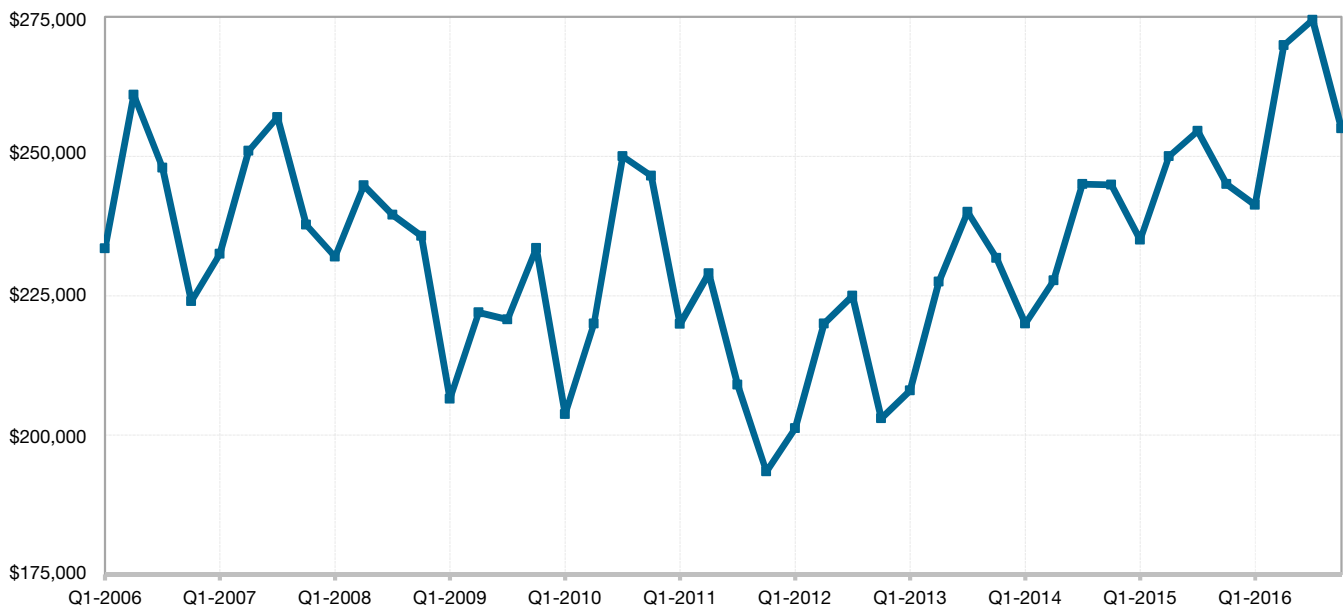
Ozaukee County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$255,000	+ 4.1%
Average Sales Price	\$298,255	- 0.6%
Pct. of Orig. Price Rec'd.	94.9%	+ 2.3%
Homes for Sale	274	- 27.9%
Closed Sales	297	+ 29.7%
Months Supply	2.5	- 29.8%
Days on Market	81	- 17.0%

Market Activity



Historical Median Sales Price for Ozaukee County



Marketwatch Report

Q4-2016



Ozaukee ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
53004	\$162,500	↓ - 11.7%	95.0%	↑ + 3.4%	81	↓ - 54.5%	11	↓ - 26.7%
53012	\$278,500	↑ + 12.2%	93.8%	↑ + 1.7%	57	↓ - 45.8%	35	↑ + 16.7%
53013	\$220,500	↑ + 46.0%	92.4%	↓ - 4.7%	161	↑ + 58.8%	6	→ 0.0%
53021	\$245,000	↑ + 16.7%	93.5%	↓ - 4.6%	129	↑ + 152.5%	19	↑ + 375.0%
53024	\$217,500	↑ + 5.1%	95.4%	↑ + 3.0%	71	↓ - 21.9%	47	↑ + 9.3%
53074	\$235,000	↑ + 34.3%	98.0%	↑ + 1.6%	105	↑ + 29.0%	61	↑ + 125.9%
53080	\$184,000	↑ + 26.0%	94.9%	↑ + 7.2%	69	↓ - 41.0%	13	↑ + 18.2%
53092	\$315,500	↑ + 5.5%	94.0%	↑ + 2.1%	61	↓ - 39.0%	56	↓ - 11.1%
53097	\$425,000	→ 0.0%	92.1%	↑ + 1.4%	132	↑ + 16.5%	13	↑ + 30.0%

Marketwatch Report

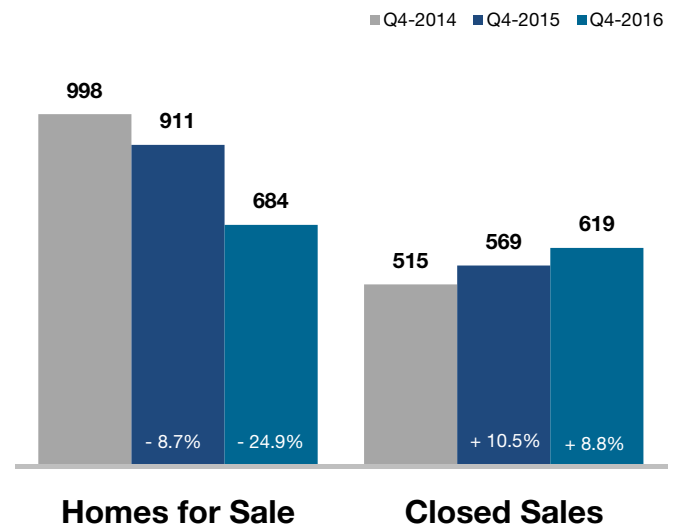
Q4-2016



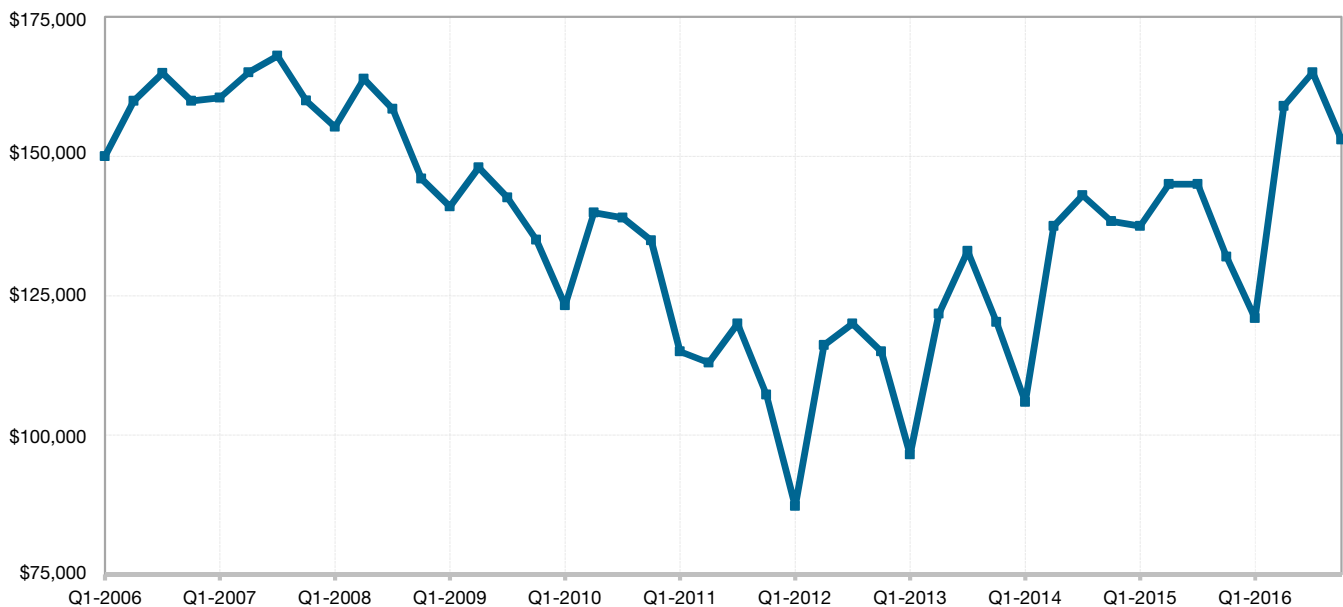
Racine County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$153,000	+ 15.9%
Average Sales Price	\$170,570	+ 12.4%
Pct. of Orig. Price Rec'd.	93.4%	+ 1.8%
Homes for Sale	684	- 24.9%
Closed Sales	619	+ 8.8%
Months Supply	3.1	- 29.3%
Days on Market	76	- 13.8%

Market Activity



Historical Median Sales Price for Racine County



Marketwatch Report

Q4-2016



Racine ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
53105	\$178,500	↓ - 0.5%	95.5%	↑ + 4.0%	80	↓ - 26.2%	95	↑ + 25.0%
53108	\$255,000	↑ + 75.9%	94.9%	↓ - 23.3%	65	↑ + 21.0%	7	↑ + 250.0%
53126	\$263,000	↑ + 1.2%	97.4%	↑ + 0.7%	64	↓ - 47.8%	18	↑ + 80.0%
53139	\$163,000	↓ - 1.2%	91.0%	↓ - 3.7%	93	↓ - 25.8%	15	↑ + 275.0%
53149	\$243,750	↓ - 6.2%	96.1%	↑ + 0.6%	72	↓ - 20.8%	56	↑ + 24.4%
53177	\$199,000	↑ + 41.6%	96.3%	↑ + 4.4%	61	↓ - 24.9%	14	↓ - 30.0%
53182	\$207,400	↑ + 32.9%	91.9%	↓ - 2.0%	105	↑ + 6.0%	12	↓ - 20.0%
53185	\$262,500	↑ + 25.0%	94.5%	↑ + 2.1%	118	↑ + 48.0%	41	↓ - 25.5%
53402	\$124,500	↓ - 6.7%	92.4%	↑ + 0.3%	86	↓ - 3.8%	112	↑ + 14.3%
53403	\$102,000	↑ + 8.5%	90.3%	↑ + 0.9%	74	↓ - 24.2%	65	↑ + 25.0%
53404	\$83,950	↑ + 22.6%	91.6%	↑ + 0.3%	57	↓ - 22.0%	22	↓ - 35.3%
53405	\$85,000	↑ + 17.2%	92.5%	↑ + 2.8%	70	↓ - 13.3%	71	↓ - 10.1%
53406	\$158,350	↑ + 32.5%	95.5%	↑ + 3.1%	56	↓ - 36.8%	94	↑ + 27.0%

Marketwatch Report

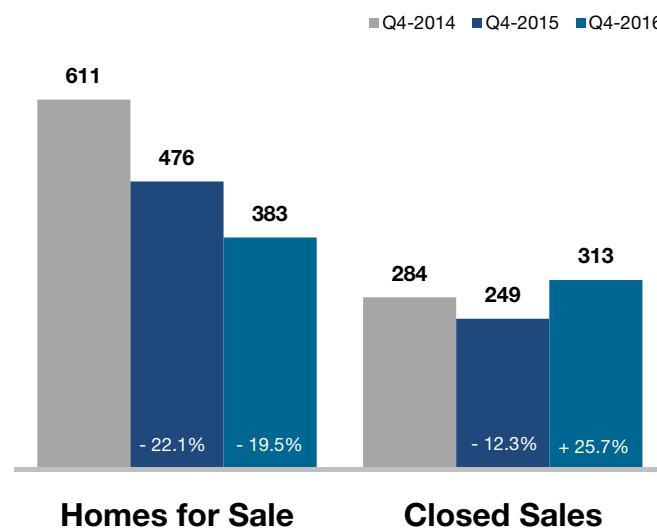
Q4-2016



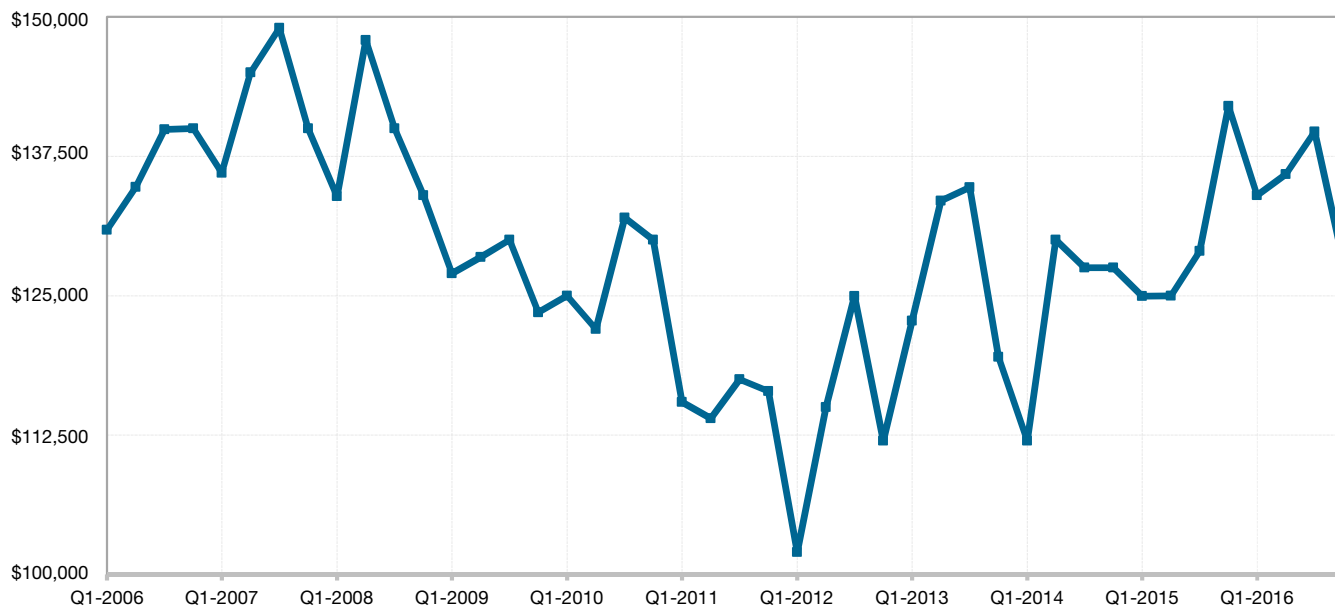
Sheboygan County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$128,000	- 9.9%
Average Sales Price	\$155,446	+ 0.8%
Pct. of Orig. Price Rec'd.	93.8%	+ 0.5%
Homes for Sale	383	- 19.5%
Closed Sales	313	+ 25.7%
Months Supply	3.5	- 23.1%
Days on Market	74	+ 1.3%

Market Activity



Historical Median Sales Price for Sheboygan County



Marketwatch Report

Q4-2016



Sheboygan ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
53001	\$115,000	↓ - 38.3%	87.2%	↓ - 4.8%	56	↑ + 40.9%	3	↑ + 50.0%
53011	\$188,500	↑ + 18.7%	91.2%	↓ - 0.6%	112	↓ - 3.4%	5	↓ - 16.7%
53013	\$220,500	↑ + 46.0%	92.4%	↓ - 4.7%	161	↑ + 58.8%	6	→ 0.0%
53020	\$180,000	↓ - 10.0%	93.7%	↓ - 0.3%	212	↑ + 210.8%	11	↑ + 37.5%
53044	\$155,000	↓ - 8.8%	92.1%	↓ - 3.3%	76	↑ + 125.3%	6	↑ + 20.0%
53070	\$175,500	↑ + 51.9%	92.3%	↑ + 4.2%	83	↓ - 7.9%	10	↑ + 25.0%
53073	\$132,000	↓ - 21.9%	93.7%	↑ + 1.5%	87	↓ - 33.5%	39	↑ + 143.8%
53075	\$195,700	↓ - 20.0%	90.2%	↓ - 3.1%	110	↑ + 23.8%	7	↑ + 16.7%
53081	\$104,900	↓ - 0.1%	94.8%	↑ + 1.6%	61	↓ - 10.6%	101	↑ + 20.2%
53083	\$134,000	↑ + 6.3%	95.0%	↓ - 0.3%	59	↓ - 6.4%	58	↑ + 45.0%
53085	\$139,264	↓ - 15.6%	91.8%	↓ - 4.1%	60	↑ + 20.8%	20	→ 0.0%
53093	\$160,500	↑ + 10.7%	96.5%	↓ - 10.3%	32	↓ - 57.4%	2	↑ + 100.0%

Marketwatch Report

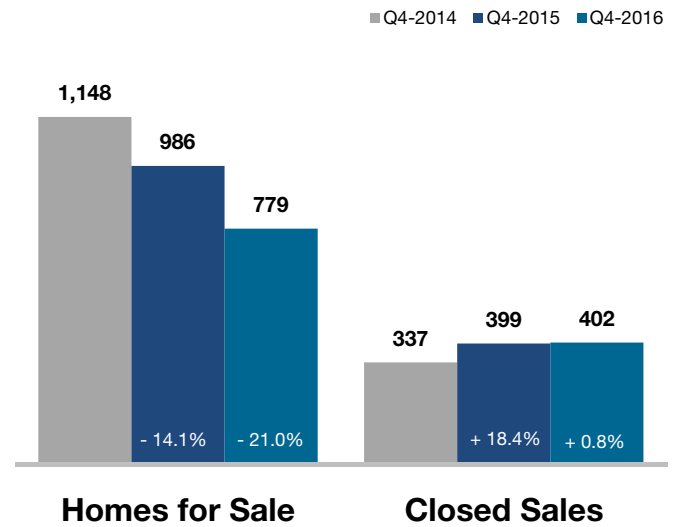
Q4-2016



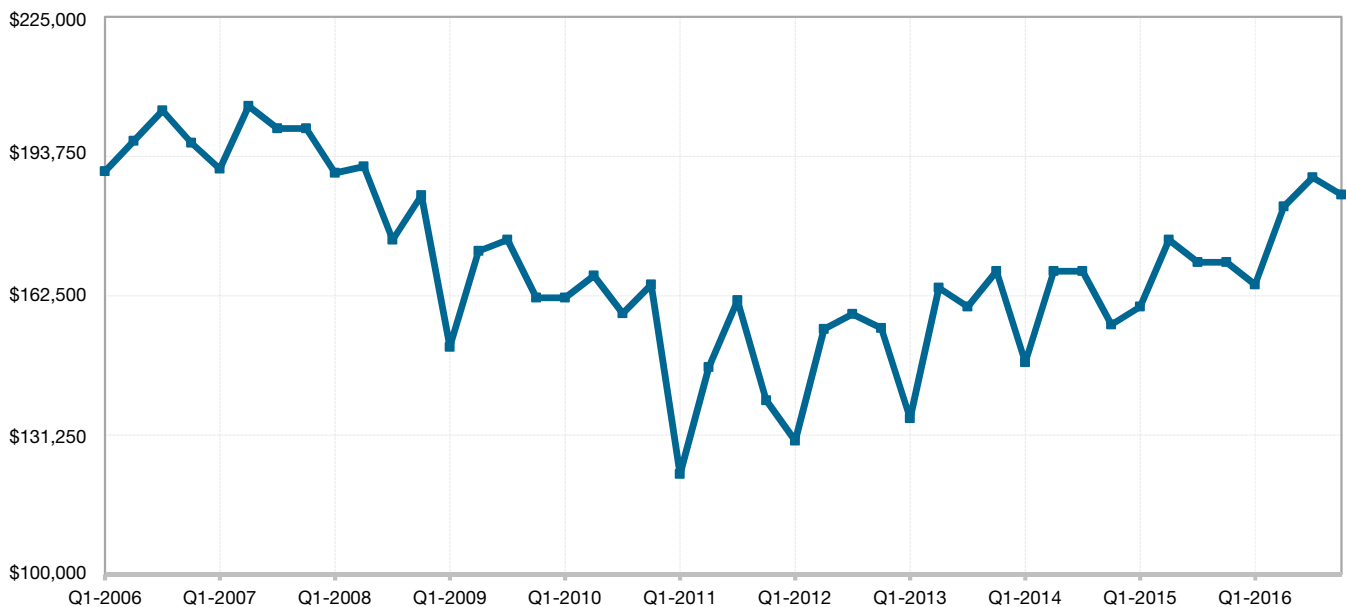
Walworth County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$185,125	+ 8.9%
Average Sales Price	\$331,129	+ 14.5%
Pct. of Orig. Price Rec'd.	92.7%	+ 2.4%
Homes for Sale	779	- 21.0%
Closed Sales	402	+ 0.8%
Months Supply	5.3	- 23.6%
Days on Market	114	- 8.6%

Market Activity



Historical Median Sales Price for Walworth County



Marketwatch Report

Q4-2016



Walworth ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
53105	\$178,500	↓ - 0.5%	95.5%	↑ + 4.0%	80	↓ - 26.2%	95	↑ + 25.0%
53114	\$154,000	↑ + 28.3%	93.8%	↑ + 7.0%	78	↓ - 40.9%	9	↑ + 200.0%
53115	\$144,000	↓ - 3.0%	91.7%	↑ + 3.2%	99	↓ - 9.6%	50	↑ + 6.4%
53120	\$212,500	↑ + 17.4%	91.6%	↓ - 0.6%	80	↓ - 13.0%	27	→ 0.0%
53121	\$210,000	↑ + 18.0%	93.7%	↑ + 2.9%	100	↓ - 31.4%	59	↓ - 6.3%
53125	\$270,000	↓ - 10.0%	88.3%	↑ + 1.2%	182	↓ - 7.2%	32	↑ + 28.0%
53128	\$144,500	↑ + 2.2%	95.0%	↑ + 7.0%	83	↑ + 0.3%	26	→ 0.0%
53147	\$214,900	↑ + 19.5%	93.5%	↑ + 3.3%	143	↑ + 27.8%	73	↓ - 22.3%
53149	\$243,750	↓ - 6.2%	96.1%	↑ + 0.6%	72	↓ - 20.8%	56	↑ + 24.4%
53184	\$176,676	↑ + 19.8%	90.0%	↓ - 6.7%	99	↓ - 8.5%	21	↑ + 110.0%
53190	\$154,950	↓ - 3.2%	90.4%	↓ - 0.4%	124	↓ - 36.8%	22	↑ + 15.8%
53191	\$332,550	↑ + 21.4%	95.8%	↑ + 2.5%	142	↑ + 27.4%	23	↑ + 35.3%
53585	\$168,500	↑ + 291.9%	89.9%	↑ + 3.1%	172	↑ + 1.9%	7	↑ + 75.0%

Marketwatch Report

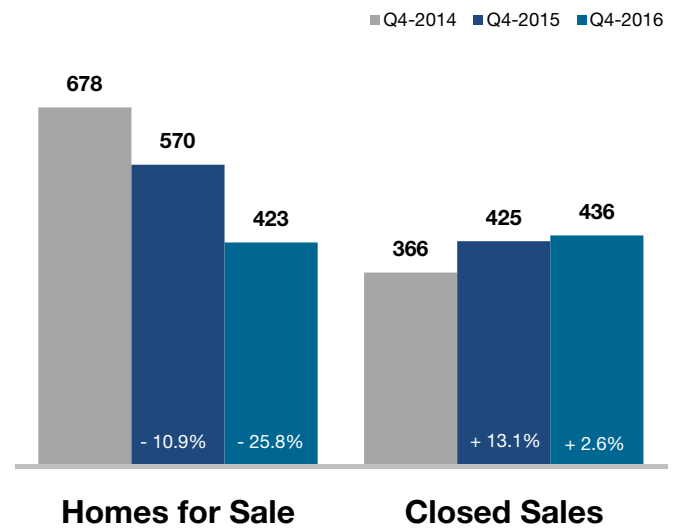
Q4-2016



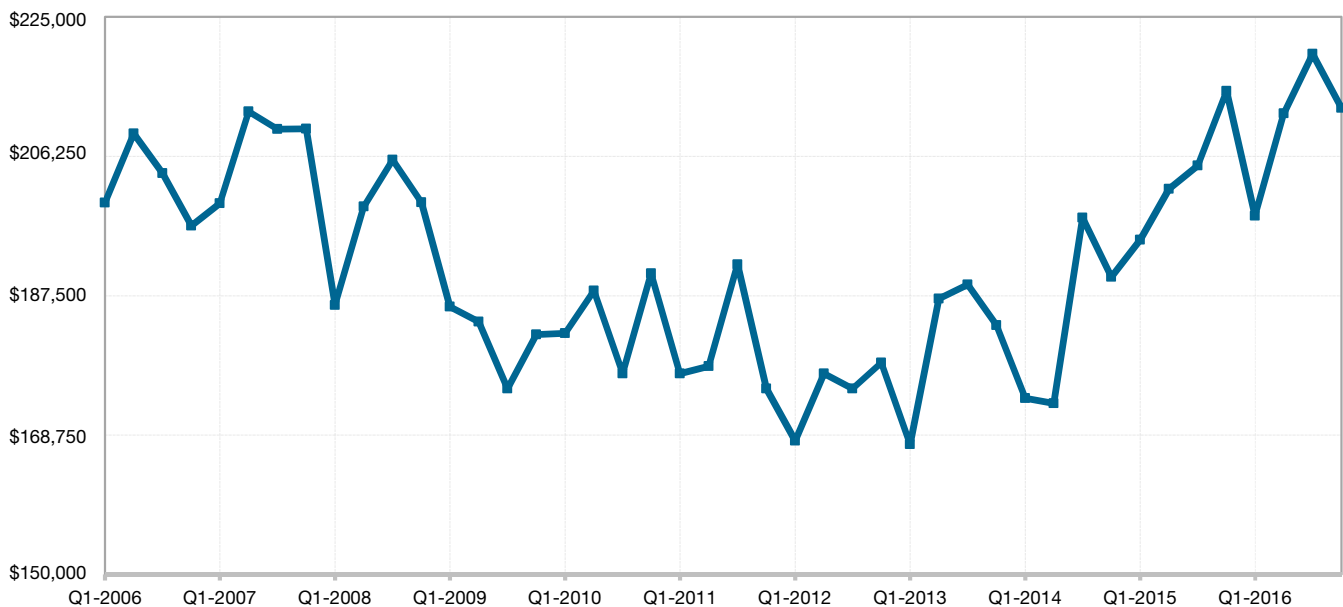
Washington County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$212,750	- 1.0%
Average Sales Price	\$233,087	- 3.9%
Pct. of Orig. Price Rec'd.	96.3%	+ 1.8%
Homes for Sale	423	- 25.8%
Closed Sales	436	+ 2.6%
Months Supply	2.6	- 25.2%
Days on Market	63	- 21.0%

Market Activity



Historical Median Sales Price for Washington County



Marketwatch Report

Q4-2016



Washington ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
53002	\$174,725	↓ - 24.7%	95.5%	↑ + 2.7%	58	↓ - 45.5%	8	↑ + 33.3%
53012	\$278,500	↑ + 12.2%	93.8%	↑ + 1.7%	57	↓ - 45.8%	35	↑ + 16.7%
53017	\$389,900	↑ + 3.3%	96.2%	↑ + 2.2%	74	↑ + 38.5%	19	↑ + 58.3%
53021	\$245,000	↑ + 16.7%	93.5%	↓ - 4.6%	129	↑ + 152.5%	19	↑ + 375.0%
53022	\$225,500	↓ - 6.5%	97.2%	↑ + 0.7%	49	↓ - 12.4%	40	↓ - 16.7%
53027	\$193,550	↓ - 5.8%	96.0%	↑ + 1.4%	69	↓ - 13.1%	64	↓ - 12.3%
53033	\$295,500	↓ - 16.8%	96.5%	↑ + 5.0%	58	↓ - 28.4%	14	↓ - 17.6%
53037	\$225,500	↑ + 9.2%	97.5%	↑ + 0.8%	62	↓ - 25.6%	50	↑ + 13.6%
53040	\$185,000	↑ + 14.2%	97.1%	↑ + 6.2%	49	↓ - 50.0%	23	↑ + 21.1%
53076	\$363,450	↑ + 16.3%	98.0%	↑ + 2.4%	63	↓ - 21.9%	6	↓ - 33.3%
53086	\$215,000	↓ - 9.5%	96.2%	↑ + 4.0%	62	↓ - 44.9%	23	↓ - 4.2%
53090	\$171,250	↓ - 1.8%	96.1%	↑ + 2.4%	62	↓ - 20.2%	54	↑ + 12.5%
53095	\$185,000	↑ + 2.2%	96.3%	↑ + 1.6%	59	↓ - 13.4%	85	↑ + 9.0%

Marketwatch Report

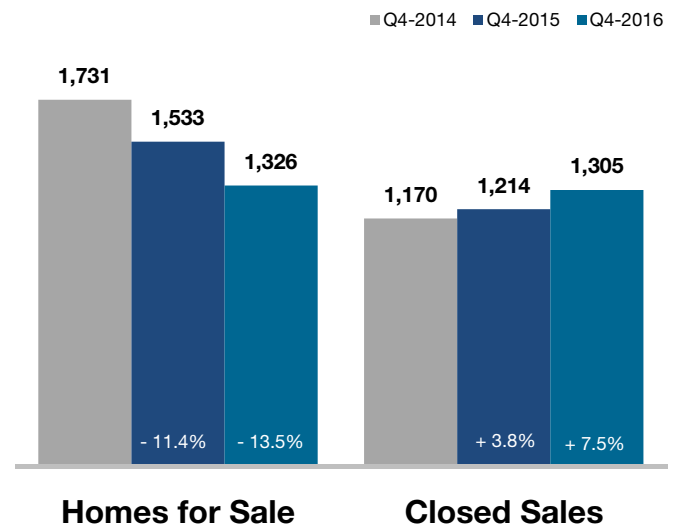
Q4-2016



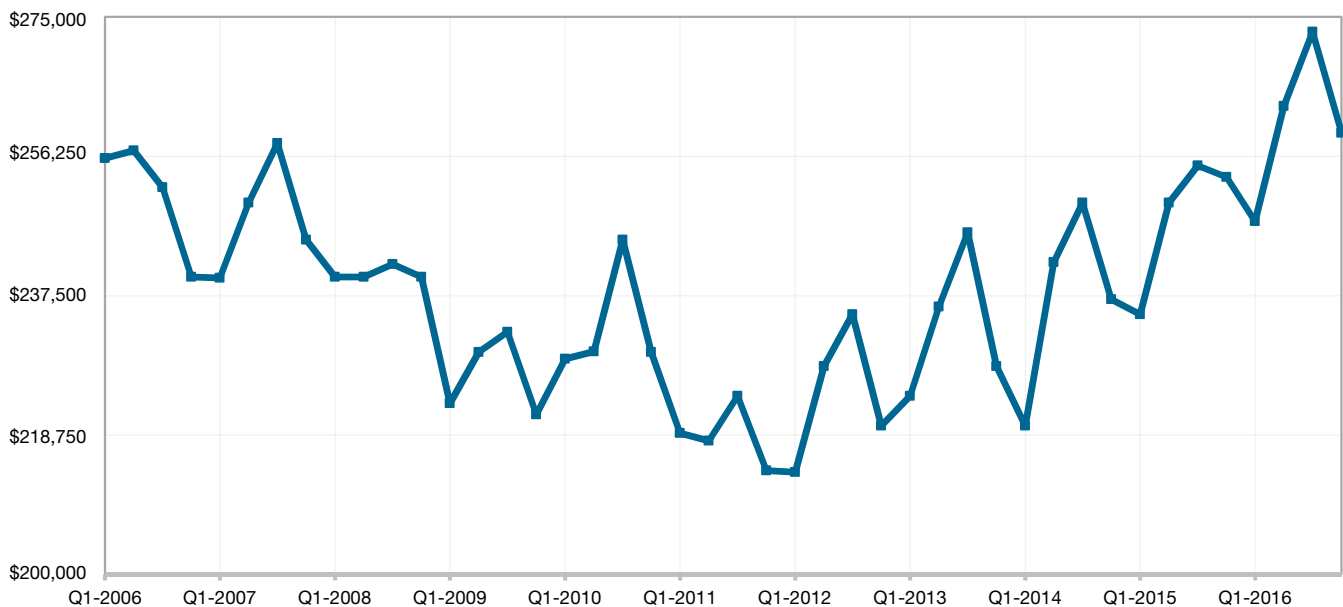
Waukesha County

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$259,400	+ 2.3%
Average Sales Price	\$315,260	+ 7.6%
Pct. of Orig. Price Rec'd.	95.7%	+ 0.9%
Homes for Sale	1,326	- 13.5%
Closed Sales	1,305	+ 7.5%
Months Supply	2.8	- 13.0%
Days on Market	68	- 3.3%

Market Activity



Historical Median Sales Price for Waukesha County



Marketwatch Report

Q4-2016



Waukesha ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
53005	\$246,900	↓ - 7.7%	95.5%	↑ + 2.7%	46	↓ - 33.8%	47	↑ + 23.7%
53007	\$87,000	↓ - 11.7%	95.2%	↑ + 18.1%	80	↓ - 54.9%	3	↑ + 50.0%
53017	\$389,900	↑ + 3.3%	96.2%	↑ + 2.2%	74	↑ + 38.5%	19	↑ + 58.3%
53018	\$277,000	↓ - 30.7%	94.5%	↑ + 1.9%	93	↓ - 9.5%	21	↓ - 34.4%
53029	\$370,500	↑ + 39.3%	95.2%	↑ + 1.1%	90	↑ + 15.6%	62	↑ + 10.7%
53045	\$285,000	↓ - 5.0%	96.6%	↑ + 1.4%	48	↓ - 13.4%	59	↓ - 9.2%
53046	\$195,500	↓ - 45.8%	93.9%	↓ - 9.4%	88	↓ - 31.6%	4	↓ - 20.0%
53051	\$221,000	↑ + 5.0%	95.7%	↑ + 0.6%	51	↓ - 13.0%	93	↑ + 5.7%
53058	\$244,000	↓ - 48.1%	94.0%	↑ + 2.6%	103	↑ + 71.2%	9	↓ - 10.0%
53066	\$299,000	↑ + 4.9%	94.8%	↑ + 1.3%	110	↑ + 18.5%	115	↑ + 10.6%
53069	\$620,000	↑ + 37.8%	94.2%	↑ + 3.6%	111	↓ - 15.7%	3	→ 0.0%
53072	\$290,000	↑ + 16.0%	94.6%	↓ - 0.7%	84	↑ + 20.0%	102	↑ + 17.2%
53089	\$311,500	↑ + 15.4%	97.4%	↑ + 4.2%	49	↓ - 36.1%	40	↑ + 29.0%
53103	\$232,000	↓ - 7.6%	95.5%	↓ - 3.2%	39	↓ - 12.4%	5	↓ - 50.0%
53118	\$333,500	↓ - 3.3%	100.9%	↑ + 8.9%	69	↓ - 16.2%	13	↓ - 18.8%
53119	\$258,000	↑ + 3.2%	95.0%	↓ - 0.7%	44	↓ - 46.2%	13	→ 0.0%
53122	\$453,500	↑ + 60.3%	93.6%	↑ + 3.6%	74	↓ - 26.3%	14	↓ - 30.0%
53146	\$244,500	↑ + 3.6%	93.1%	↓ - 6.0%	71	↑ + 149.3%	15	↑ + 36.4%
53149	\$243,750	↓ - 6.2%	96.1%	↑ + 0.6%	72	↓ - 20.8%	56	↑ + 24.4%
53150	\$260,500	↓ - 3.4%	96.4%	↑ + 1.7%	60	↓ - 30.2%	70	↓ - 10.3%
53151	\$235,100	↓ - 5.3%	97.6%	↑ + 1.2%	43	↓ - 4.3%	77	↑ + 4.1%
53153	\$318,750	↑ + 13.8%	97.2%	↑ + 1.2%	103	↑ + 83.5%	10	↑ + 42.9%
53183	\$353,000	↑ + 10.3%	101.8%	↑ + 11.2%	33	↓ - 78.5%	3	↓ - 72.7%
53186	\$200,000	↑ + 3.9%	96.6%	↑ + 2.2%	45	↓ - 29.5%	83	↑ + 6.4%
53188	\$225,000	↑ + 4.7%	96.0%	↑ + 0.6%	58	↑ + 1.2%	108	↑ + 6.9%
53189	\$243,000	↓ - 9.1%	93.7%	↓ - 2.5%	86	↑ + 38.1%	65	↓ - 1.5%